

| Total | Gender | | Age | | | | | Age within Gender | | | | | | | | | | |
|-------|--------|------|--------|-------|-------|-------|-------|-------------------|-------|-------|-------|-------|-----|--------|-------|-------|-------|-----|
| | Base | Male | Female | 18-24 | 25-34 | 35-44 | 45-54 | 55+ | Male | | | | | Female | | | | |
| | | | | | | | | | Age | | | | | Age | | | | |
| | | | | | | | | | 18-24 | 25-34 | 35-44 | 45-54 | 55+ | 18-24 | 25-34 | 35-44 | 45-54 | 55+ |

OLB_q1. Thinking about managing your finances in retirement, which ONE of the following options MOST appeals to you?

| | | | | | | | | | | | | | | | | | | |
|---|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Unweighted base | 2470 | 1224 | 1246 | 236 | 343 | 427 | 556 | 908 | 108 | 146 | 196 | 302 | 472 | 128 | 197 | 231 | 254 | 436 |
| Base: All UK adults 18+ | 2470 | 1188 | 1282 | 296 | 383 | 436 | 476 | 879 | 150 | 181 | 210 | 241 | 405 | 146 | 201 | 227 | 234 | 474 |
| The freedom of managing my own money without an annuity and making sure it lasts throughout my lifetime | 37% | 37% | 36% | 31% | 34% | 30% | 38% | 43% | 28% | 38% | 28% | 43% | 41% | 33% | 30% | 32% | 32% | 45% |
| Using an annuity to provide some level of regular income but managing the rest of the money myself | 26% | 25% | 27% | 28% | 29% | 24% | 25% | 25% | 26% | 29% | 26% | 23% | 23% | 29% | 29% | 22% | 27% | 27% |
| The certainty of a regular income an annuity can provide in retirement | 18% | 17% | 18% | 13% | 18% | 22% | 17% | 17% | 16% | 14% | 20% | 15% | 20% | 10% | 22% | 24% | 20% | 15% |
| Spending my pension savings as soon as I can get them | 3% | 4% | 2% | 2% | 2% | 3% | 3% | 3% | 5% | 1% | 6% | 3% | 3% | - | 2% | 0% | 4% | 2% |
| Don't know | 17% | 17% | 17% | 26% | 18% | 21% | 17% | 12% | 25% | 18% | 20% | 16% | 12% | 28% | 19% | 22% | 18% | 11% |

OLB_q2. How comfortable, if at all, would you feel about taking on the risk of managing your own accumulated pension savings, so that it provides a suitable income throughout your life in retirement?

| | | | | | | | | | | | | | | | | | | |
|-------------------------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Unweighted base | 2470 | 1224 | 1246 | 236 | 343 | 427 | 556 | 908 | 108 | 146 | 196 | 302 | 472 | 128 | 197 | 231 | 254 | 436 |
| Base: All UK adults 18+ | 2470 | 1188 | 1282 | 296 | 383 | 436 | 476 | 879 | 150 | 181 | 210 | 241 | 405 | 146 | 201 | 227 | 234 | 474 |
| Very comfortable | 20% | 23% | 17% | 18% | 16% | 15% | 18% | 26% | 21% | 22% | 16% | 23% | 28% | 15% | 10% | 14% | 14% | 23% |
| Somewhat comfortable | 41% | 40% | 41% | 43% | 38% | 39% | 41% | 41% | 40% | 38% | 44% | 43% | 38% | 46% | 39% | 35% | 40% | 43% |
| Not very comfortable | 24% | 22% | 25% | 21% | 29% | 23% | 25% | 21% | 23% | 23% | 19% | 22% | 20% | 35% | 23% | 31% | 21% | |
| Not at all comfortable | 8% | 7% | 8% | 4% | 7% | 9% | 10% | 7% | 4% | 8% | 6% | 9% | 7% | 4% | 7% | 12% | 11% | 7% |
| Don't know | 8% | 8% | 9% | 14% | 9% | 14% | 5% | 13% | 9% | 11% | 7% | 5% | 15% | 9% | 16% | 4% | 5% | |
| Net: Comfortable | 60% | 63% | 58% | 61% | 54% | 55% | 59% | 66% | 61% | 60% | 60% | 65% | 66% | 61% | 49% | 50% | 53% | 67% |
| Net: Not comfortable | 31% | 29% | 34% | 25% | 37% | 32% | 35% | 28% | 26% | 31% | 29% | 28% | 29% | 24% | 42% | 34% | 42% | 28% |

| Social Grade | | Region | | | | | | | | | Government Region | | | | | | | | | | |
|--------------|------|--------|----------|------|--------|-------|-------|----------|------------------|------------|-------------------|--------------------------|---------------|---------------|-----------------|--------|------------|------------|-------|----------|------------------|
| ABC1 | C2DE | North | Midlands | East | London | South | Wales | Scotland | Northern Ireland | North East | North West | Yorkshire and the Humber | East Midlands | West Midlands | East of England | London | South East | South West | Wales | Scotland | Northern Ireland |

OLB_q1. Thinking about managing your finances in retirement, which ONE of the following options MOST appeals to you?

| | Unweighted base | 1406 | 1064 | 612 | 335 | 238 | 277 | 539 | 142 | 256 | 71 | 113 | 285 | 214 | 159 | 176 | 238 | 277 | 336 | 203 | 142 | 256 | 71 |
|---|-----------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----|
| The freedom of managing my own money without an annuity and making sure it lasts throughout my lifetime | 39% | 34% | 39% | 38% | 40% | 37% | 36% | 28% | 33% | 35% | 38% | 38% | 40% | 35% | 41% | 40% | 37% | 39% | 30% | 28% | 33% | 35% | 69 |
| Using an annuity to provide some level of regular income but managing the rest of the money myself | 29% | 22% | 25% | 23% | 22% | 30% | 25% | 35% | 29% | 24% | 19% | 24% | 28% | 28% | 17% | 22% | 30% | 27% | 22% | 35% | 29% | 24% | 69 |
| The certainty of a regular income an annuity can provide in retirement | 18% | 17% | 17% | 19% | 17% | 16% | 18% | 23% | 17% | 23% | 21% | 18% | 13% | 18% | 20% | 17% | 16% | 13% | 26% | 23% | 17% | 23% | 69 |
| Spending my pension savings as soon as I can get them | 2% | 3% | 2% | 4% | 4% | 3% | 1% | 2% | 3% | 3% | 1% | 3% | 2% | 3% | 5% | 4% | 3% | 1% | 1% | 2% | 3% | 3% | 69 |
| Don't know | 11% | 24% | 18% | 16% | 17% | 13% | 20% | 12% | 19% | 16% | 21% | 17% | 15% | 17% | 17% | 13% | 19% | 20% | 12% | 19% | 16% | 69 | 69 |

OLB_q2. How comfortable, if at all, would you feel about taking on the risk of managing your own accumulated pension savings, so that it provides a suitable income throughout your life in retirement?

| | Unweighted base | 1406 | 1064 | 612 | 335 | 238 | 277 | 539 | 142 | 256 | 71 | 113 | 285 | 214 | 159 | 176 | 238 | 277 | 336 | 203 | 142 | 256 | 71 |
|------------------------|-----------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----|
| Very comfortable | 20% | 19% | 20% | 19% | 21% | 20% | 21% | 15% | 19% | 21% | 18% | 20% | 21% | 20% | 18% | 21% | 20% | 24% | 16% | 15% | 19% | 21% | 69 |
| Somewhat comfortable | 42% | 39% | 41% | 43% | 39% | 42% | 38% | 42% | 40% | 39% | 41% | 40% | 41% | 42% | 43% | 39% | 42% | 39% | 37% | 42% | 40% | 39% | 69 |
| Not very comfortable | 24% | 23% | 20% | 23% | 21% | 23% | 27% | 29% | 23% | 24% | 23% | 21% | 18% | 21% | 26% | 21% | 23% | 27% | 28% | 29% | 23% | 24% | 69 |
| Not at all comfortable | 8% | 7% | 8% | 6% | 8% | 9% | 8% | 6% | 7% | 10% | 7% | 9% | 9% | 9% | 5% | 8% | 9% | 6% | 11% | 6% | 7% | 10% | 69 |
| Don't know | 6% | 11% | 10% | 8% | 12% | 7% | 6% | 7% | 10% | 6% | 11% | 10% | 10% | 9% | 8% | 12% | 7% | 4% | 9% | 7% | 10% | 69 | 69 |
| Net: Comfortable | 62% | 59% | 61% | 62% | 59% | 61% | 60% | 57% | 60% | 60% | 59% | 61% | 63% | 62% | 62% | 59% | 61% | 63% | 53% | 57% | 60% | 60% | 69 |
| Net: Not comfortable | 32% | 30% | 29% | 30% | 29% | 32% | 35% | 35% | 30% | 34% | 30% | 29% | 27% | 29% | 30% | 29% | 32% | 33% | 39% | 35% | 30% | 34% | 69 |

| Working status | | | | | | | Marital Status | | | | | Children in Household | | | | | Social Media (monthly or more) | | | | |
|-------------------|-------------------|-------------------|-------------------|---------|------------|--------------------|----------------------------|-------------------|---------------------|---------|---------------|-----------------------|---|---|----|--------------------------------------|--------------------------------|----------|----------|---------|---------|
| Working full time | Working part time | ALL WORKERS (NET) | Full time student | Retired | Unemployed | Not working/ Other | Married/ Civil Partnership | Living as married | Separated/ Divorced | Widowed | Never Married | 0 | 1 | 2 | 3+ | ALL WITH CHILDREN IN HOUSEHOLD (NET) | Refused | Facebook | LinkedIn | Google+ | Twitter |

OLB_q1. Thinking about managing your finances in retirement, which ONE of the following options MOST appeals to you?

| | | | | | | | | | | | | | | | | | | | | | | |
|---|------|-----|------|-----|-----|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|------|-----|-----|-----|
| Unweighted base | 1290 | 259 | 1549 | 118 | 551 | 95 | 157 | 1087 | 222 | 199 | 76 | 465 | 1729 | 303 | 211 | 86 | 600 | 141 | 1650 | 383 | 175 | 627 |
| Base: All UK adults 18+ | 1263 | 252 | 1515 | 132 | 549 | 102 | 171 | 1073 | 213 | 193 | 70 | 490 | 1709 | 308 | 214 | 105 | 627 | 134 | 1665 | 357 | 189 | 628 |
| The freedom of managing my own money without an annuity and making sure it lasts throughout my lifetime | 36% | 33% | 36% | 21% | 44% | 31% | 40% | 39% | 39% | 33% | 48% | 32% | 38% | 33% | 37% | 32% | 34% | 34% | 35% | 39% | 40% | 36% |
| Using an annuity to provide some level of regular income but managing the rest of the money myself | 26% | 28% | 26% | 33% | 26% | 17% | 23% | 25% | 29% | 22% | 26% | 24% | 26% | 22% | 23% | 27% | 23% | 28% | 27% | 30% | 24% | 28% |
| The certainty of a regular income an annuity can provide in retirement | 19% | 21% | 19% | 13% | 18% | 15% | 10% | 19% | 16% | 23% | 11% | 14% | 16% | 24% | 22% | 15% | 22% | 16% | 19% | 19% | 21% | 19% |
| Spending my pension savings as soon as I can get them | 2% | 2% | 2% | 1% | 3% | 4% | 4% | 2% | 1% | 3% | 2% | 3% | 2% | 4% | 2% | 8% | 4% | 3% | 3% | 2% | 4% | 2% |
| Don't know | 17% | 16% | 17% | 32% | 10% | 32% | 23% | 14% | 16% | 19% | 13% | 28% | 17% | 17% | 18% | 17% | 20% | 17% | 10% | 11% | 15% | |

OLB_q2. How comfortable, if at all, would you feel about taking on the risk of managing your own accumulated pension savings, so that it provides a suitable income throughout your life in retirement?

| | | | | | | | | | | | | | | | | | | | | | | |
|-------------------------|------|-----|------|-----|-----|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|------|-----|-----|-----|
| Unweighted base | 1290 | 259 | 1549 | 118 | 551 | 95 | 157 | 1087 | 222 | 199 | 76 | 465 | 1729 | 303 | 211 | 86 | 600 | 141 | 1650 | 383 | 175 | 627 |
| Base: All UK adults 18+ | 1263 | 252 | 1515 | 132 | 549 | 102 | 171 | 1073 | 213 | 193 | 70 | 490 | 1709 | 308 | 214 | 105 | 627 | 134 | 1665 | 357 | 189 | 628 |
| Very comfortable | 16% | 14% | 16% | 19% | 30% | 17% | 25% | 21% | 18% | 18% | 33% | 17% | 21% | 17% | 18% | 17% | 17% | 18% | 19% | 20% | 22% | 18% |
| Somewhat comfortable | 44% | 42% | 43% | 35% | 39% | 34% | 27% | 43% | 41% | 37% | 39% | 39% | 40% | 43% | 41% | 40% | 42% | 35% | 41% | 47% | 42% | 40% |
| Not very comfortable | 25% | 25% | 25% | 23% | 19% | 28% | 24% | 22% | 23% | 25% | 15% | 22% | 23% | 25% | 21% | 26% | 24% | 25% | 24% | 21% | 21% | 26% |
| Not at all comfortable | 8% | 9% | 8% | 7% | 7% | 14% | 7% | 7% | 11% | 10% | 7% | 8% | 7% | 10% | 9% | 8% | 11% | 8% | 8% | 6% | 7% | 8% |
| Don't know | 8% | 9% | 8% | 15% | 5% | 9% | 17% | 6% | 8% | 10% | 6% | 15% | 8% | 5% | 11% | 10% | 8% | 12% | 8% | 6% | 7% | 8% |
| Net: Comfortable | 60% | 57% | 59% | 54% | 69% | 50% | 52% | 64% | 58% | 55% | 72% | 56% | 62% | 60% | 59% | 57% | 59% | 53% | 60% | 66% | 64% | 59% |
| Net: Not comfortable | 32% | 34% | 33% | 30% | 26% | 41% | 31% | 29% | 34% | 35% | 22% | 30% | 30% | 35% | 30% | 34% | 33% | 35% | 32% | 28% | 28% | 34% |

| Total | Gender | | Age | | | | | Age within Gender | | | | | | | | | | |
|-------|--------|------|--------|-------|-------|-------|-------|-------------------|-------|-------|-------|-------|-----|--------|-------|-------|-------|-----|
| | Base | Male | Female | 18-24 | 25-34 | 35-44 | 45-54 | 55+ | Male | | | | | Female | | | | |
| | | | | | | | | | Age | | | | | Age | | | | |
| | | | | | | | | | 18-24 | 25-34 | 35-44 | 45-54 | 55+ | 18-24 | 25-34 | 35-44 | 45-54 | 55+ |

OLB_q3. You stated that you would not feel comfortable taking on the management of your own accumulated pension savings...

Which, if any, of the following would give you cause for concern?

| | Unweighted base | 781 | 357 | 424 | 64 | 127 | 141 | 193 | 256 | 32 | 44 | 60 | 87 | 134 | 32 | 83 | 81 | 106 | 122 |
|---|-----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All UK adults who would not feel comfortable with the risk of managing their pension savings | 772 | 341 | 431 | 75 | 141 | 139 | 167 | 250 | 40 | 56 | 61 | 68 | 116 | 36 | 85 | 78 | 99 | 134 | |
| Running out of money in retirement | 69% | 70% | 68% | 62% | 74% | 67% | 69% | 69% | 62% | 76% | 63% | 73% | 72% | 63% | 72% | 69% | 67% | 66% | |
| Making poor choices when investing my money and the consequences of this | 59% | 62% | 57% | 52% | 54% | 52% | 66% | 64% | 60% | 56% | 49% | 70% | 68% | 43% | 53% | 54% | 62% | 60% | |
| Not knowing how to budget for the whole of my retirement | 51% | 48% | 52% | 58% | 54% | 50% | 43% | 52% | 52% | 53% | 52% | 41% | 48% | 64% | 54% | 49% | 45% | 55% | |
| Assessing how long I would live and therefore need to budget for | 50% | 47% | 52% | 53% | 45% | 43% | 54% | 53% | 38% | 36% | 43% | 59% | 51% | 69% | 51% | 42% | 51% | 55% | |
| Receiving poor financial advice | 46% | 49% | 43% | 40% | 36% | 39% | 54% | 53% | 53% | 43% | 35% | 55% | 56% | 25% | 31% | 42% | 53% | 51% | |
| The need to regularly assess and appraise my finances in retirement | 37% | 41% | 35% | 31% | 24% | 35% | 45% | 42% | 39% | 36% | 41% | 53% | 36% | 22% | 16% | 31% | 40% | 48% | |
| Don't know | 3% | 3% | 3% | 2% | 4% | 4% | 3% | 3% | 3% | 3% | 5% | 2% | 2% | 2% | 4% | 2% | 4% | 3% | |
| None of these | 1% | 1% | 1% | 3% | 2% | 2% | - | 0% | 5% | 2% | - | - | 0% | - | 1% | 3% | - | - | |

OLB_q4. Please imagine you were in the position where you were in ill health or had a lifestyle that might reduce life expectancy, which ONE, if any, of the following would be your most preferred option?

| | Unweighted base | 2470 | 1224 | 1246 | 236 | 343 | 427 | 556 | 908 | 108 | 146 | 196 | 302 | 472 | 128 | 197 | 231 | 254 | 436 |
|---|-----------------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All UK adults 18+ | 2470 | 1188 | 1282 | 296 | 383 | 436 | 476 | 879 | 150 | 181 | 210 | 241 | 405 | 146 | 201 | 227 | 234 | 474 | |
| I would appraise my own life expectancy and manage my finances accordingly | 36% | 39% | 32% | 32% | 29% | 33% | 36% | 41% | 37% | 31% | 38% | 42% | 43% | 26% | 27% | 28% | 28% | 40% | |
| I would choose an "Enhanced" and "impaired" annuity to provide some level of income and manage the rest of the money myself | 20% | 19% | 22% | 23% | 21% | 20% | 22% | 19% | 19% | 22% | 20% | 18% | 18% | 26% | 21% | 19% | 26% | 20% | |
| I would use the option of an "Enhanced" and "impaired" annuity as it would guarantee me income | 16% | 17% | 16% | 16% | 15% | 17% | 14% | 18% | 18% | 17% | 15% | 14% | 19% | 13% | 14% | 19% | 15% | 17% | |
| I would spend all of my pensions savings as soon as I could get them | 4% | 4% | 3% | 2% | 4% | 3% | 4% | 4% | 1% | 6% | 4% | 4% | 5% | 3% | 3% | 1% | 4% | 3% | |
| Don't know | 24% | 21% | 27% | 28% | 30% | 28% | 25% | 17% | 25% | 25% | 23% | 22% | 16% | 31% | 35% | 32% | 27% | 19% | |

| Social Grade | | Region | | | | | | | | | Government Region | | | | | | | | | | |
|--------------|------|--------|----------|------|--------|-------|-------|----------|------------------|------------|-------------------|--------------------------|---------------|---------------|-----------------|--------|------------|------------|-------|----------|------------------|
| ABC1 | C2DE | North | Midlands | East | London | South | Wales | Scotland | Northern Ireland | North East | North West | Yorkshire and the Humber | East Midlands | West Midlands | East of England | London | South East | South West | Wales | Scotland | Northern Ireland |

OLB_q3. You stated that you would not feel comfortable taking on the management of your own accumulated pension savings...

Which, if any, of the following would give you cause for concern?

| | Unweighted base | 464 | 317 | 178 | 100 | 78 | 88 | 187 | 46 | 80 | 24 | 37 | 85 | 56 | 45 | 55 | 78 | 88 | 109 | 78 | 46 | 80 | 24 |
|---|-----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All UK adults who would not feel comfortable with the risk of managing their pension savings | | 438 | 334 | 169 | 118 | 67 | 97 | 191 | 43 | 64 | 23 | 33 | 79 | 58 | 54 | 65 | 67 | 97 | 114 | 77 | 43 | 64 | 23 |
| Running out of money in retirement | | 69% | 69% | 67% | 70% | 72% | 73% | 63% | 75% | 77% | 67% | 71% | 69% | 61% | 77% | 65% | 72% | 73% | 63% | 62% | 75% | 77% | 67% |
| Making poor choices when investing my money and the consequences of this | | 64% | 52% | 53% | 62% | 56% | 66% | 59% | 59% | 61% | 65% | 55% | 50% | 56% | 69% | 57% | 56% | 66% | 57% | 62% | 59% | 61% | 65% |
| Not knowing how to budget for the whole of my retirement | | 52% | 48% | 51% | 49% | 48% | 70% | 45% | 40% | 47% | 52% | 66% | 48% | 47% | 51% | 48% | 48% | 70% | 50% | 38% | 40% | 47% | 52% |
| Assessing how long I would live and therefore need to budget for | | 54% | 44% | 47% | 56% | 48% | 55% | 47% | 51% | 58% | 32% | 48% | 55% | 35% | 62% | 51% | 48% | 55% | 48% | 44% | 51% | 58% | 32% |
| Receiving poor financial advice | | 47% | 44% | 43% | 43% | 42% | 48% | 49% | 42% | 54% | 45% | 50% | 32% | 55% | 49% | 39% | 42% | 48% | 48% | 50% | 42% | 54% | 45% |
| The need to regularly assess and appraise my finances in retirement | | 42% | 31% | 32% | 40% | 32% | 43% | 34% | 49% | 48% | 34% | 38% | 29% | 33% | 54% | 28% | 32% | 43% | 31% | 38% | 49% | 48% | 34% |
| Don't know | | 1% | 5% | 5% | 6% | - | - | 3% | - | 4% | 4% | 2% | 7% | 3% | 4% | 8% | - | - | 2% | 4% | - | 4% | 4% |
| None of these | | 1% | 1% | 1% | 1% | - | - | 3% | - | - | - | - | 1% | 1% | - | 2% | - | - | 3% | 3% | - | - | - |

OLB_q4. Please imagine you were in the position where you were in ill health or had a lifestyle that might reduce life expectancy, which ONE, if any, of the following would be your most preferred option?

| | Unweighted base | 1406 | 1064 | 612 | 335 | 238 | 277 | 539 | 142 | 256 | 71 | 113 | 285 | 214 | 159 | 176 | 238 | 277 | 336 | 203 | 142 | 256 | 71 |
|---|-----------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All UK adults 18+ | | 1358 | 1112 | 590 | 395 | 230 | 306 | 548 | 121 | 210 | 69 | 109 | 269 | 213 | 183 | 212 | 230 | 306 | 349 | 199 | 121 | 210 | 69 |
| I would appraise my own life expectancy and manage my finances accordingly | | 37% | 34% | 40% | 35% | 36% | 34% | 35% | 29% | 31% | 39% | 37% | 42% | 39% | 35% | 36% | 36% | 34% | 36% | 34% | 29% | 31% | 39% |
| I would choose an "Enhanced" and "impaired" annuity to provide some level of income and manage the rest of the money myself | | 24% | 16% | 18% | 18% | 21% | 26% | 20% | 29% | 22% | 15% | 18% | 18% | 18% | 18% | 18% | 21% | 26% | 21% | 18% | 29% | 22% | 15% |
| I would use the option of an "Enhanced" and "impaired" annuity as it would guarantee me income | | 17% | 16% | 14% | 16% | 15% | 19% | 18% | 17% | 17% | 12% | 14% | 12% | 17% | 15% | 18% | 15% | 19% | 18% | 19% | 17% | 17% | 12% |
| I would spend all of my pensions savings as soon as I could get them | | 3% | 4% | 4% | 5% | 5% | 4% | 3% | 2% | 2% | 7% | 3% | 2% | 6% | 5% | 5% | 5% | 4% | 3% | 3% | 2% | 2% | 7% |
| Don't know | | 19% | 29% | 24% | 25% | 24% | 18% | 24% | 23% | 28% | 26% | 28% | 26% | 21% | 27% | 24% | 24% | 18% | 22% | 26% | 23% | 28% | 26% |

| Working status | | | | | | | Marital Status | | | | | Children in Household | | | | | Social Media (monthly or more) | | | | |
|-------------------|-------------------|-------------------|-------------------|---------|------------|--------------------|----------------------------|-------------------|---------------------|---------|---------------|-----------------------|---|---|----|--------------------------------------|--------------------------------|----------|----------|---------|---------|
| Working full time | Working part time | ALL WORKERS (NET) | Full time student | Retired | Unemployed | Not working/ Other | Married/ Civil Partnership | Living as married | Separated/ Divorced | Widowed | Never Married | 0 | 1 | 2 | 3+ | ALL WITH CHILDREN IN HOUSEHOLD (NET) | Refused | Facebook | LinkedIn | Google+ | Twitter |

OLB_q3. You stated that you would not feel comfortable taking on the management of your own accumulated pension savings...

Which, if any, of the following would give you cause for concern?

| | Unweighted base | 420 | 91 | 511 | 36 | 144 | 40 | 50 | 320 | 81 | 63 | 15 | 149 | 539 | 103 | 65 | 28 | 196 | 46 | 531 | 112 | 51 | 218 |
|---|-----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All UK adults who would not feel comfortable with the risk of managing their pension savings | | 410 | 86 | 496 | 40 | 141 | 42 | 52 | 314 | 73 | 67 | 16 | 145 | 516 | 108 | 65 | 36 | 209 | 47 | 535 | 100 | 54 | 213 |
| Running out of money in retirement | | 73% | 66% | 72% | 63% | 62% | 55% | 73% | 71% | 68% | 63% | 75% | 67% | 71% | 60% | 72% | 72% | 65% | 64% | 70% | 65% | 54% | 70% |
| Making poor choices when investing my money and the consequences of this | | 62% | 52% | 60% | 50% | 66% | 52% | 41% | 65% | 61% | 59% | 86% | 50% | 62% | 51% | 60% | 58% | 55% | 41% | 58% | 65% | 53% | 62% |
| Not knowing how to budget for the whole of my retirement | | 51% | 52% | 51% | 57% | 47% | 41% | 55% | 48% | 74% | 46% | 49% | 49% | 50% | 54% | 47% | 48% | 51% | 56% | 51% | 59% | 56% | 50% |
| Assessing how long I would live and therefore need to budget for | | 51% | 51% | 51% | 50% | 52% | 39% | 42% | 50% | 61% | 43% | 52% | 47% | 53% | 43% | 48% | 36% | 43% | 50% | 50% | 58% | 43% | 44% |
| Receiving poor financial advice | | 47% | 40% | 46% | 43% | 52% | 34% | 42% | 49% | 48% | 42% | 66% | 41% | 49% | 40% | 40% | 30% | 38% | 50% | 44% | 41% | 39% | 44% |
| The need to regularly assess and appraise my finances in retirement | | 39% | 37% | 39% | 29% | 37% | 31% | 33% | 40% | 45% | 34% | 48% | 29% | 41% | 28% | 37% | 24% | 30% | 28% | 36% | 49% | 32% | 41% |
| Don't know | | 3% | - | 2% | 4% | 5% | 7% | 3% | 3% | 1% | - | - | 7% | 4% | 4% | 2% | - | 2% | - | 2% | - | 5% | 5% |
| None of these | | 1% | - | 1% | - | 0% | 5% | 1% | 1% | - | - | - | 2% | 0% | - | 5% | 6% | 3% | - | 1% | 1% | 6% | 1% |

OLB_q4. Please imagine you were in the position where you were in ill health or had a lifestyle that might reduce life expectancy, which ONE, if any, of the following would be your most preferred option?

| | Unweighted base | 1290 | 259 | 1549 | 118 | 551 | 95 | 157 | 1087 | 222 | 199 | 76 | 465 | 1729 | 303 | 211 | 86 | 600 | 141 | 1650 | 383 | 175 | 627 |
|---|-----------------|------|-----|------|-----|-----|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All UK adults 18+ | | 1263 | 252 | 1515 | 132 | 549 | 102 | 171 | 1073 | 213 | 193 | 70 | 490 | 1709 | 308 | 214 | 105 | 627 | 134 | 1665 | 357 | 189 | 628 |
| I would appraise my own life expectancy and manage my finances accordingly | | 34% | 31% | 34% | 29% | 42% | 32% | 40% | 38% | 37% | 29% | 47% | 32% | 36% | 36% | 36% | 31% | 35% | 29% | 34% | 42% | 41% | 34% |
| I would choose an "Enhanced" and "impaired" annuity to provide some level of income and manage the rest of the money myself | | 21% | 22% | 21% | 19% | 21% | 15% | 15% | 21% | 19% | 20% | 23% | 19% | 20% | 22% | 22% | 17% | 21% | 20% | 21% | 23% | 18% | 23% |
| I would use the option of an "Enhanced" and "impaired" annuity as it would guarantee me income | | 15% | 20% | 16% | 18% | 19% | 16% | 14% | 17% | 14% | 16% | 17% | 13% | 16% | 14% | 18% | 17% | 16% | 20% | 17% | 15% | 17% | 18% |
| I would spend all of my pensions savings as soon as I could get them | | 3% | 2% | 3% | 2% | 3% | 10% | 5% | 2% | 3% | 8% | 2% | 3% | 4% | 2% | 1% | 9% | 3% | 6% | 3% | 3% | 3% | 3% |
| Don't know | | 26% | 25% | 26% | 33% | 14% | 27% | 26% | 22% | 27% | 28% | 11% | 33% | 23% | 26% | 23% | 26% | 25% | 26% | 24% | 18% | 21% | 23% |