US\_nat Sample: 20th - 24th October 2016



|       | Ger  | nder   |          | Age      |     |           | Reg     | jion  |      |       | Ra    | ice      |             |
|-------|------|--------|----------|----------|-----|-----------|---------|-------|------|-------|-------|----------|-------------|
| Total | Male | Female | 18 to 34 | 35 to 54 | 55+ | Northeast | Midwest | South | West | White | Black | Hispanic | Other (NET) |

### ZYM\_q1\_1. Use hair product (e.g., gel, pomade, etc.)

- Get a manicure

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 40%  | 32%  | 47%  | 38% | 42% | 39%  | 33% | 42% | 41% | 41% | 42%  | 38% | 35% | 38% |
| Somewhat acceptable                 | 24%  | 23%  | 24%  | 22% | 23% | 26%  | 29% | 23% | 23% | 21% | 22%  | 31% | 27% | 19% |
| Neither acceptable nor unacceptable | 20%  | 23%  | 17%  | 18% | 21% | 20%  | 20% | 19% | 21% | 21% | 21%  | 15% | 19% | 26% |
| Somewhat unacceptable               | 6%   | 9%   | 4%   | 9%  | 5%  | 6%   | 6%  | 8%  | 6%  | 7%  | 7%   | 5%  | 7%  | 5%  |
| Very unacceptable                   | 7%   | 9%   | 6%   | 7%  | 7%  | 7%   | 7%  | 7%  | 7%  | 7%  | 6%   | 8%  | 10% | 6%  |
| Don't know                          | 3%   | 4%   | 2%   | 5%  | 2%  | 2%   | 5%  | 2%  | 3%  | 3%  | 2%   | 4%  | 3%  | 7%  |
| Net: Acceptable                     | 63%  | 56%  | 71%  | 61% | 65% | 65%  | 62% | 65% | 64% | 63% | 64%  | 68% | 62% | 57% |
| Net: Not acceptable                 | 13%  | 17%  | 10%  | 16% | 12% | 13%  | 13% | 15% | 13% | 14% | 13%  | 13% | 17% | 11% |

# ZYM\_q1\_2. Use hair product (e.g., gel, pomade, etc.)

- Get a pedicure

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 39%  | 31%  | 48%  | 41% | 41% | 37%  | 33% | 38% | 41% | 42% | 40%  | 36% | 39% | 38% |
| Somewhat acceptable                 | 22%  | 23%  | 22%  | 22% | 21% | 24%  | 26% | 24% | 21% | 20% | 21%  | 30% | 23% | 20% |
| Neither acceptable nor unacceptable | 21%  | 25%  | 17%  | 19% | 22% | 22%  | 21% | 24% | 20% | 20% | 22%  | 13% | 20% | 25% |
| Somewhat unacceptable               | 5%   | 7%   | 3%   | 5%  | 5%  | 6%   | 6%  | 4%  | 5%  | 5%  | 6%   | 5%  | 4%  | 3%  |
| Very unacceptable                   | 8%   | 11%  | 6%   | 8%  | 7%  | 9%   | 8%  | 8%  | 9%  | 8%  | 7%   | 11% | 11% | 8%  |
| Don't know                          | 3%   | 4%   | 3%   | 5%  | 3%  | 2%   | 5%  | 2%  | 3%  | 4%  | 3%   | 6%  | 3%  | 6%  |
| Net: Acceptable                     | 62%  | 53%  | 70%  | 63% | 63% | 60%  | 59% | 62% | 62% | 63% | 61%  | 66% | 62% | 58% |
| Net: Not acceptable                 | 14%  | 18%  | 10%  | 13% | 13% | 15%  | 14% | 12% | 15% | 13% | 14%  | 15% | 15% | 11% |

## ZYM\_q1\_3. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 16%  | 13%  | 19%  | 26% | 17% | 7%   | 15% | 17% | 16% | 18% | 15%  | 14% | 17% | 23% |
| Somewhat acceptable                 | 12%  | 12%  | 12%  | 15% | 11% | 10%  | 13% | 14% | 10% | 12% | 11%  | 13% | 15% | 8%  |
| Neither acceptable nor unacceptable | 21%  | 21%  | 20%  | 20% | 22% | 20%  | 23% | 22% | 19% | 22% | 21%  | 16% | 22% | 23% |
| Somewhat unacceptable               | 11%  | 11%  | 11%  | 10% | 11% | 12%  | 10% | 12% | 11% | 10% | 13%  | 10% | 4%  | 12% |
| Very unacceptable                   | 36%  | 39%  | 33%  | 23% | 34% | 48%  | 33% | 33% | 40% | 34% | 36%  | 40% | 36% | 27% |
| Don't know                          | 5%   | 5%   | 4%   | 7%  | 4%  | 3%   | 6%  | 3%  | 5%  | 4%  | 3%   | 7%  | 7%  | 7%  |
| Net: Acceptable                     | 28%  | 25%  | 31%  | 41% | 28% | 17%  | 27% | 30% | 26% | 30% | 27%  | 27% | 32% | 32% |
| Net: Not acceptable                 | 47%  | 49%  | 44%  | 32% | 45% | 60%  | 44% | 45% | 51% | 44% | 49%  | 50% | 39% | 38% |

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|       |                                   | Educ                    | ation  |           |         |           | Marital  | Status  |        |                      |
|-------|-----------------------------------|-------------------------|--------|-----------|---------|-----------|----------|---------|--------|----------------------|
| Total | No HS, High<br>school<br>graduate | Some college,<br>2-year | 4-year | Post Grad | Married | Separated | Divorced | Widowed | Single | Domestic partnership |

### ZYM\_q1\_1. Use hair product (e.g., gel, pomade, etc.)

#### - Get a manicure

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 40%  | 32%  | 42% | 49% | 48% | 38%  | 34% | 38% | 41% | 41% | 56% |
| Somewhat acceptable                 | 24%  | 26%  | 22% | 21% | 21% | 25%  | 32% | 28% | 26% | 20% | 16% |
| Neither acceptable nor unacceptable | 20%  | 21%  | 21% | 17% | 19% | 22%  | 28% | 17% | 20% | 18% | 19% |
| Somewhat unacceptable               | 6%   | 7%   | 7%  | 5%  | 5%  | 7%   | 3%  | 8%  | 6%  | 7%  | 2%  |
| Very unacceptable                   | 7%   | 10%  | 5%  | 5%  | 4%  | 7%   | 2%  | 6%  | 7%  | 9%  | 2%  |
| Don't know                          | 3%   | 4%   | 3%  | 3%  | 3%  | 2%   | 2%  | 3%  | 1%  | 5%  | 5%  |
| Net: Acceptable                     | 63%  | 59%  | 64% | 70% | 69% | 63%  | 66% | 66% | 67% | 62% | 73% |
| Net: Not acceptable                 | 13%  | 17%  | 12% | 10% | 9%  | 13%  | 5%  | 14% | 12% | 16% | 4%  |

# ZYM\_q1\_2. Use hair product (e.g., gel, pomade, etc.)

### - Get a pedicure

| _                                   |      |      |     |     |     |      |     |     |     |     |     |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 39%  | 33%  | 42% | 45% | 48% | 36%  | 32% | 42% | 39% | 42% | 56% |
| Somewhat acceptable                 | 22%  | 23%  | 22% | 22% | 20% | 24%  | 28% | 25% | 21% | 19% | 15% |
| Neither acceptable nor unacceptable | 21%  | 24%  | 20% | 19% | 19% | 23%  | 27% | 16% | 25% | 19% | 18% |
| Somewhat unacceptable               | 5%   | 5%   | 6%  | 5%  | 6%  | 6%   | 4%  | 6%  | 2%  | 4%  | 4%  |
| Very unacceptable                   | 8%   | 11%  | 8%  | 6%  | 5%  | 8%   | 5%  | 7%  | 10% | 11% | 2%  |
| Don't know                          | 3%   | 5%   | 3%  | 3%  | 2%  | 2%   | 3%  | 4%  | 2%  | 5%  | 6%  |
| Net: Acceptable                     | 62%  | 56%  | 64% | 68% | 68% | 60%  | 60% | 67% | 60% | 61% | 71% |
| Net: Not acceptable                 | 14%  | 16%  | 14% | 10% | 11% | 14%  | 9%  | 13% | 12% | 15% | 6%  |

### ZYM\_q1\_3. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 16%  | 14%  | 17% | 18% | 20% | 14%  | 15% | 10% | 5%  | 22% | 24% |
| Somewhat acceptable                 | 12%  | 10%  | 12% | 14% | 13% | 12%  | 12% | 9%  | 9%  | 13% | 11% |
| Neither acceptable nor unacceptable | 21%  | 18%  | 22% | 22% | 23% | 19%  | 27% | 20% | 21% | 21% | 30% |
| Somewhat unacceptable               | 11%  | 10%  | 10% | 13% | 13% | 12%  | 8%  | 10% | 13% | 9%  | 11% |
| Very unacceptable                   | 36%  | 42%  | 34% | 28% | 27% | 40%  | 37% | 45% | 49% | 26% | 17% |
| Don't know                          | 5%   | 6%   | 4%  | 4%  | 3%  | 3%   | 1%  | 5%  | 3%  | 7%  | 8%  |
| Net: Acceptable                     | 28%  | 24%  | 29% | 32% | 33% | 26%  | 27% | 20% | 14% | 35% | 35% |
| Net: Not acceptable                 | 47%  | 52%  | 44% | 42% | 41% | 52%  | 45% | 55% | 62% | 36% | 27% |

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|       | Children unde | r the age of 18 |             | Income         |        |                   |  |  |  |  |  |  |
|-------|---------------|-----------------|-------------|----------------|--------|-------------------|--|--|--|--|--|--|
| Total | Yes           | No              | Under \$40k | \$40k to \$80k | \$80k+ | Prefer not to say |  |  |  |  |  |  |

### ZYM\_q1\_1. Use hair product (e.g., gel, pomade, etc.)

#### - Get a manicure

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 40%  | 37% | 40%  | 36% | 43% | 42% | 40% |
| Somewhat acceptable                 | 24%  | 26% | 23%  | 25% | 23% | 26% | 21% |
| Neither acceptable nor unacceptable | 20%  | 21% | 20%  | 20% | 20% | 19% | 22% |
| Somewhat unacceptable               | 6%   | 6%  | 6%   | 7%  | 7%  | 7%  | 3%  |
| Very unacceptable                   | 7%   | 7%  | 7%   | 9%  | 6%  | 5%  | 8%  |
| Don't know                          | 3%   | 2%  | 3%   | 4%  | 2%  | 1%  | 6%  |
| Net: Acceptable                     | 63%  | 63% | 63%  | 61% | 65% | 68% | 60% |
| Net: Not acceptable                 | 13%  | 14% | 13%  | 16% | 13% | 11% | 11% |

# ZYM\_q1\_2. Use hair product (e.g., gel, pomade, etc.)

### - Get a pedicure

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 39%  | 34% | 41%  | 37% | 42% | 41% | 39% |
| Somewhat acceptable                 | 22%  | 27% | 21%  | 23% | 22% | 25% | 17% |
| Neither acceptable nor unacceptable | 21%  | 23% | 20%  | 21% | 21% | 20% | 24% |
| Somewhat unacceptable               | 5%   | 5%  | 5%   | 5%  | 6%  | 5%  | 5%  |
| Very unacceptable                   | 8%   | 7%  | 9%   | 10% | 7%  | 7%  | 9%  |
| Don't know                          | 3%   | 3%  | 4%   | 4%  | 2%  | 2%  | 6%  |
| Net: Acceptable                     | 62%  | 61% | 62%  | 60% | 64% | 66% | 56% |
| Net: Not acceptable                 | 14%  | 12% | 14%  | 15% | 13% | 12% | 14% |

## ZYM\_q1\_3. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 16%  | 17% | 16%  | 17% | 14% | 17% | 16% |
| Somewhat acceptable                 | 12%  | 14% | 11%  | 10% | 15% | 14% | 8%  |
| Neither acceptable nor unacceptable | 21%  | 19% | 21%  | 21% | 19% | 22% | 22% |
| Somewhat unacceptable               | 11%  | 10% | 11%  | 10% | 12% | 12% | 9%  |
| Very unacceptable                   | 36%  | 34% | 36%  | 37% | 37% | 32% | 37% |
| Don't know                          | 5%   | 5%  | 5%   | 5%  | 4%  | 2%  | 9%  |
| Net: Acceptable                     | 28%  | 31% | 27%  | 27% | 29% | 31% | 24% |
| Net: Not acceptable                 | 47%  | 44% | 48%  | 47% | 49% | 44% | 45% |

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|       |          | Social networks membership |          |         |         |           |        |           |      |          |           |       |            |      |  |  |
|-------|----------|----------------------------|----------|---------|---------|-----------|--------|-----------|------|----------|-----------|-------|------------|------|--|--|
| Total | Facebook | Twitter                    | Linkedin | Google+ | MySpace | Pinterest | Tumbir | Instagram | Vine | Snapchat | Periscope | Other | Don't know | None |  |  |

### ZYM\_q1\_1. Use hair product (e.g., gel, pomade, etc.)

- Get a manicure

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 40%  | 40%  | 45% | 45% | 40% | 42% | 43% | 52% | 45% | 45% | 45% | 58% | 50% | 22% | 28% |
| Somewhat acceptable                 | 24%  | 25%  | 24% | 26% | 25% | 18% | 28% | 20% | 23% | 11% | 25% | -   | 20% | 8%  | 21% |
| Neither acceptable nor unacceptable | 20%  | 19%  | 19% | 19% | 19% | 22% | 14% | 19% | 17% | 21% | 15% | 11% | 17% | 27% | 28% |
| Somewhat unacceptable               | 6%   | 6%   | 6%  | 4%  | 6%  | 4%  | 6%  | 6%  | 6%  | 11% | 6%  | -   | 2%  | 2%  | 6%  |
| Very unacceptable                   | 7%   | 7%   | 5%  | 5%  | 9%  | 13% | 8%  | 3%  | 7%  | 7%  | 6%  | 31% | 7%  | 13% | 10% |
| Don't know                          | 3%   | 3%   | 2%  | 2%  | 3%  | 1%  | 1%  | 1%  | 2%  | 4%  | 2%  | -   | 4%  | 28% | 6%  |
| Net: Acceptable                     | 63%  | 65%  | 68% | 70% | 64% | 60% | 72% | 72% | 68% | 56% | 71% | 58% | 70% | 30% | 50% |
| Net: Not acceptable                 | 13%  | 13%  | 11% | 8%  | 14% | 17% | 13% | 8%  | 13% | 19% | 12% | 31% | 9%  | 14% | 16% |

# ZYM\_q1\_2. Use hair product (e.g., gel, pomade, etc.)

- Get a pedicure

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 39%  | 40%  | 45% | 43% | 41% | 42% | 46% | 52% | 46% | 48% | 48% | 66% | 49% | 19% | 26% |
| Somewhat acceptable                 | 22%  | 23%  | 22% | 24% | 22% | 15% | 24% | 18% | 21% | 11% | 23% | -   | 17% | 23% | 21% |
| Neither acceptable nor unacceptable | 21%  | 20%  | 19% | 20% | 19% | 23% | 17% | 21% | 17% | 24% | 15% | 11% | 17% | 16% | 29% |
| Somewhat unacceptable               | 5%   | 5%   | 4%  | 4%  | 6%  | 5%  | 4%  | 2%  | 4%  | 2%  | 4%  | -   | 6%  | 4%  | 5%  |
| Very unacceptable                   | 8%   | 8%   | 7%  | 7%  | 9%  | 14% | 7%  | 5%  | 8%  | 10% | 6%  | 13% | 6%  | 13% | 13% |
| Don't know                          | 3%   | 3%   | 2%  | 2%  | 3%  | 1%  | 2%  | 1%  | 3%  | 5%  | 3%  | 10% | 6%  | 26% | 7%  |
| Net: Acceptable                     | 62%  | 63%  | 67% | 66% | 63% | 56% | 70% | 70% | 68% | 60% | 71% | 66% | 65% | 42% | 47% |
| Net: Not acceptable                 | 14%  | 13%  | 11% | 11% | 15% | 19% | 11% | 7%  | 12% | 11% | 10% | 13% | 11% | 16% | 18% |

## ZYM\_q1\_3. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 16%  | 17%  | 21% | 19% | 20% | 25% | 23% | 43% | 27% | 39% | 28% | -   | 24% | 2%  | 8%  |
| Somewhat acceptable                 | 12%  | 12%  | 13% | 12% | 14% | 19% | 11% | 11% | 14% | 12% | 17% | 8%  | 8%  | 8%  | 6%  |
| Neither acceptable nor unacceptable | 21%  | 20%  | 21% | 21% | 18% | 16% | 19% | 21% | 19% | 19% | 18% | 18% | 23% | 29% | 20% |
| Somewhat unacceptable               | 11%  | 11%  | 11% | 12% | 10% | 5%  | 12% | 6%  | 9%  | 14% | 8%  | -   | 10% | 4%  | 10% |
| Very unacceptable                   | 36%  | 36%  | 29% | 32% | 34% | 32% | 33% | 18% | 26% | 13% | 25% | 63% | 31% | 25% | 48% |
| Don't know                          | 5%   | 4%   | 4%  | 3%  | 4%  | 3%  | 2%  | 3%  | 4%  | 3%  | 5%  | 10% | 4%  | 33% | 7%  |
| Net: Acceptable                     | 28%  | 29%  | 34% | 32% | 34% | 44% | 34% | 53% | 41% | 52% | 45% | 8%  | 33% | 10% | 14% |
| Net: Not acceptable                 | 47%  | 46%  | 41% | 44% | 44% | 38% | 45% | 23% | 36% | 27% | 33% | 63% | 41% | 29% | 59% |

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|       |                | Millennial I   | Breakdown      |                |
|-------|----------------|----------------|----------------|----------------|
| Total | Millennial 18- | Millennial 22- | Millennial 26- | Millennial 31- |
|       | 21             | 25             | 30             | 34             |

### ZYM\_q1\_1. Use hair product (e.g., gel, pomade, etc.)

#### - Get a manicure

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 40%  | 28% | 39% | 39% | 44% |
| Somewhat acceptable                 | 24%  | 18% | 23% | 24% | 23% |
| Neither acceptable nor unacceptable | 20%  | 24% | 19% | 16% | 18% |
| Somewhat unacceptable               | 6%   | 9%  | 13% | 8%  | 8%  |
| Very unacceptable                   | 7%   | 10% | 4%  | 6%  | 7%  |
| Don't know                          | 3%   | 11% | 3%  | 7%  | -   |
| Net: Acceptable                     | 63%  | 46% | 61% | 63% | 67% |
| Net: Not acceptable                 | 13%  | 20% | 17% | 14% | 15% |

# ZYM\_q1\_2. Use hair product (e.g., gel, pomade, etc.)

### - Get a pedicure

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 39%  | 32% | 44% | 41% | 43% |
| Somewhat acceptable                 | 22%  | 22% | 20% | 24% | 20% |
| Neither acceptable nor unacceptable | 21%  | 18% | 22% | 16% | 24% |
| Somewhat unacceptable               | 5%   | 6%  | 5%  | 3%  | 7%  |
| Very unacceptable                   | 8%   | 11% | 7%  | 10% | 5%  |
| Don't know                          | 3%   | 10% | 3%  | 6%  | 1%  |
| Net: Acceptable                     | 62%  | 54% | 64% | 65% | 63% |
| Net: Not acceptable                 | 14%  | 17% | 11% | 13% | 12% |

## ZYM\_q1\_3. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 16%  | 23% | 26% | 26% | 27% |
| Somewhat acceptable                 | 12%  | 15% | 14% | 12% | 23% |
| Neither acceptable nor unacceptable | 21%  | 26% | 19% | 20% | 15% |
| Somewhat unacceptable               | 11%  | 9%  | 12% | 10% | 9%  |
| Very unacceptable                   | 36%  | 20% | 22% | 23% | 24% |
| Don't know                          | 5%   | 7%  | 6%  | 9%  | 2%  |
| Net: Acceptable                     | 28%  | 38% | 41% | 38% | 50% |
| Net: Not acceptable                 | 47%  | 30% | 34% | 33% | 33% |

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| Total | Ger  | nder   |          | Age      |     |           | Reg     | jion  |      |       | Ra    | ice      |             |
|-------|------|--------|----------|----------|-----|-----------|---------|-------|------|-------|-------|----------|-------------|
| Total | Male | Female | 18 to 34 | 35 to 54 | 55+ | Northeast | Midwest | South | West | White | Black | Hispanic | Other (NET) |

### ZYM\_q1\_4. Use hair product (e.g., gel, pomade, etc.)

### - Wear eye shadow

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 14%  | 11%  | 16%  | 24% | 14% | 4%   | 12% | 14% | 13% | 14% | 13%  | 10% | 14% | 20% |
| Somewhat acceptable                 | 8%   | 9%   | 7%   | 11% | 10% | 4%   | 10% | 8%  | 6%  | 10% | 8%   | 4%  | 12% | 9%  |
| Neither acceptable nor unacceptable | 20%  | 19%  | 20%  | 19% | 22% | 18%  | 21% | 23% | 16% | 21% | 20%  | 16% | 20% | 22% |
| Somewhat unacceptable               | 11%  | 10%  | 12%  | 12% | 9%  | 13%  | 10% | 13% | 11% | 9%  | 13%  | 11% | 4%  | 10% |
| Very unacceptable                   | 42%  | 45%  | 40%  | 27% | 40% | 58%  | 40% | 38% | 48% | 40% | 42%  | 50% | 42% | 31% |
| Don't know                          | 5%   | 6%   | 4%   | 7%  | 5%  | 4%   | 7%  | 4%  | 5%  | 5%  | 4%   | 9%  | 8%  | 7%  |
| Net: Acceptable                     | 22%  | 20%  | 23%  | 35% | 24% | 8%   | 22% | 22% | 19% | 25% | 21%  | 14% | 26% | 29% |
| Net: Not acceptable                 | 54%  | 54%  | 53%  | 38% | 49% | 71%  | 50% | 51% | 59% | 50% | 55%  | 61% | 46% | 42% |

# ZYM\_q1\_5. Use hair product (e.g., gel, pomade, etc.)

#### - Wear mascara

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 14%  | 11%  | 17%  | 24% | 15% | 5%   | 13% | 13% | 13% | 16% | 14%  | 11% | 13% | 23% |
| Somewhat acceptable                 | 9%   | 10%  | 8%   | 13% | 10% | 4%   | 9%  | 11% | 7%  | 11% | 9%   | 6%  | 13% | 7%  |
| Neither acceptable nor unacceptable | 20%  | 19%  | 21%  | 20% | 23% | 17%  | 23% | 21% | 16% | 21% | 20%  | 16% | 22% | 22% |
| Somewhat unacceptable               | 10%  | 10%  | 10%  | 10% | 9%  | 12%  | 8%  | 11% | 10% | 11% | 12%  | 10% | 4%  | 9%  |
| Very unacceptable                   | 42%  | 43%  | 40%  | 25% | 39% | 58%  | 39% | 39% | 47% | 38% | 42%  | 46% | 40% | 31% |
| Don't know                          | 5%   | 6%   | 5%   | 8%  | 5%  | 4%   | 7%  | 4%  | 6%  | 4%  | 4%   | 12% | 7%  | 7%  |
| Net: Acceptable                     | 23%  | 21%  | 25%  | 37% | 25% | 9%   | 23% | 24% | 20% | 26% | 22%  | 17% | 27% | 30% |
| Net: Not acceptable                 | 52%  | 54%  | 50%  | 35% | 48% | 70%  | 47% | 50% | 57% | 49% | 55%  | 56% | 44% | 41% |

## ZYM\_q1\_6. Use hair product (e.g., gel, pomade, etc.)

#### - Wear lipstick

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 13%  | 11%  | 16%  | 24% | 13% | 5%   | 13% | 14% | 13% | 14% | 13%  | 9%  | 15% | 19% |
| Somewhat acceptable                 | 8%   | 9%   | 7%   | 12% | 9%  | 3%   | 8%  | 7%  | 7%  | 11% | 7%   | 7%  | 12% | 12% |
| Neither acceptable nor unacceptable | 18%  | 17%  | 19%  | 18% | 20% | 16%  | 21% | 22% | 14% | 17% | 18%  | 14% | 18% | 20% |
| Somewhat unacceptable               | 11%  | 10%  | 12%  | 11% | 10% | 11%  | 10% | 12% | 11% | 11% | 12%  | 9%  | 8%  | 9%  |
| Very unacceptable                   | 45%  | 48%  | 42%  | 27% | 44% | 62%  | 41% | 42% | 50% | 43% | 46%  | 54% | 41% | 34% |
| Don't know                          | 5%   | 6%   | 4%   | 7%  | 4%  | 4%   | 7%  | 3%  | 5%  | 5%  | 4%   | 6%  | 7%  | 6%  |
| Net: Acceptable                     | 22%  | 20%  | 23%  | 36% | 23% | 8%   | 21% | 21% | 20% | 25% | 20%  | 16% | 27% | 31% |
| Net: Not acceptable                 | 56%  | 58%  | 54%  | 38% | 53% | 73%  | 51% | 54% | 61% | 53% | 58%  | 63% | 48% | 43% |

# ZYM\_q1\_7. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 49%  | 39%  | 59%  | 53% | 51% | 44%  | 45% | 54% | 46% | 54% | 51%  | 43% | 48% | 47% |
| Somewhat acceptable                 | 22%  | 24%  | 19%  | 21% | 20% | 23%  | 20% | 24% | 22% | 19% | 22%  | 26% | 19% | 17% |
| Neither acceptable nor unacceptable | 17%  | 21%  | 13%  | 16% | 17% | 19%  | 20% | 15% | 19% | 15% | 16%  | 15% | 20% | 20% |
| Somewhat unacceptable               | 3%   | 3%   | 2%   | 2%  | 2%  | 4%   | 3%  | 2%  | 3%  | 2%  | 3%   | 4%  | 0%  | 1%  |
| Very unacceptable                   | 6%   | 8%   | 4%   | 4%  | 7%  | 8%   | 6%  | 3%  | 7%  | 7%  | 5%   | 7%  | 10% | 7%  |
| Don't know                          | 3%   | 4%   | 2%   | 5%  | 3%  | 2%   | 5%  | 2%  | 3%  | 3%  | 2%   | 5%  | 4%  | 7%  |
| Net: Acceptable                     | 71%  | 63%  | 78%  | 74% | 71% | 68%  | 66% | 78% | 68% | 73% | 73%  | 69% | 67% | 64% |
| Net: Not acceptable                 | 9%   | 11%  | 7%   | 5%  | 9%  | 12%  | 9%  | 6%  | 10% | 9%  | 8%   | 11% | 10% | 8%  |

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|       |                                   | Educ                    | ation  |           |         |           | Marital  | Status  |        |                      |
|-------|-----------------------------------|-------------------------|--------|-----------|---------|-----------|----------|---------|--------|----------------------|
| Total | No HS, High<br>school<br>graduate | Some college,<br>2-year | 4-year | Post Grad | Married | Separated | Divorced | Widowed | Single | Domestic partnership |

### ZYM\_q1\_4. Use hair product (e.g., gel, pomade, etc.)

### - Wear eye shadow

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 14%  | 12%  | 14% | 14% | 18% | 12%  | 7%  | 9%  | 2%  | 19% | 20% |
| Somewhat acceptable                 | 8%   | 7%   | 8%  | 11% | 10% | 7%   | 17% | 6%  | 4%  | 10% | 9%  |
| Neither acceptable nor unacceptable | 20%  | 18%  | 20% | 21% | 24% | 17%  | 21% | 18% | 17% | 24% | 29% |
| Somewhat unacceptable               | 11%  | 10%  | 12% | 13% | 10% | 12%  | 8%  | 10% | 12% | 10% | 11% |
| Very unacceptable                   | 42%  | 47%  | 42% | 37% | 34% | 49%  | 45% | 52% | 61% | 28% | 24% |
| Don't know                          | 5%   | 7%   | 5%  | 4%  | 3%  | 3%   | 1%  | 5%  | 3%  | 9%  | 7%  |
| Net: Acceptable                     | 22%  | 19%  | 22% | 25% | 28% | 19%  | 24% | 15% | 7%  | 29% | 29% |
| Net: Not acceptable                 | 54%  | 57%  | 53% | 50% | 45% | 60%  | 53% | 62% | 73% | 39% | 35% |

# ZYM\_q1\_5. Use hair product (e.g., gel, pomade, etc.)

#### - Wear mascara

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 14%  | 11%  | 15% | 16% | 19% | 12%  | 9%  | 9%  | 2%  | 20% | 20% |
| Somewhat acceptable                 | 9%   | 9%   | 9%  | 8%  | 10% | 8%   | 7%  | 9%  | 6%  | 12% | 9%  |
| Neither acceptable nor unacceptable | 20%  | 18%  | 20% | 23% | 23% | 18%  | 25% | 16% | 15% | 23% | 30% |
| Somewhat unacceptable               | 10%  | 9%   | 10% | 15% | 11% | 11%  | 8%  | 8%  | 12% | 10% | 11% |
| Very unacceptable                   | 42%  | 47%  | 42% | 32% | 35% | 48%  | 47% | 53% | 60% | 26% | 23% |
| Don't know                          | 5%   | 7%   | 4%  | 5%  | 3%  | 4%   | 4%  | 5%  | 4%  | 9%  | 7%  |
| Net: Acceptable                     | 23%  | 20%  | 24% | 25% | 29% | 20%  | 16% | 18% | 8%  | 32% | 29% |
| Net: Not acceptable                 | 52%  | 55%  | 52% | 47% | 46% | 59%  | 55% | 61% | 73% | 36% | 34% |

## ZYM\_q1\_6. Use hair product (e.g., gel, pomade, etc.)

#### - Wear lipstick

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 13%  | 12%  | 14% | 15% | 17% | 12%  | 7%  | 8%  | 4%  | 19% | 19% |
| Somewhat acceptable                 | 8%   | 7%   | 7%  | 11% | 9%  | 7%   | 11% | 4%  | 8%  | 11% | 8%  |
| Neither acceptable nor unacceptable | 18%  | 15%  | 19% | 20% | 22% | 16%  | 22% | 18% | 14% | 20% | 32% |
| Somewhat unacceptable               | 11%  | 9%   | 11% | 12% | 12% | 11%  | 13% | 9%  | 9%  | 11% | 9%  |
| Very unacceptable                   | 45%  | 50%  | 45% | 38% | 36% | 51%  | 46% | 55% | 61% | 31% | 27% |
| Don't know                          | 5%   | 6%   | 4%  | 5%  | 3%  | 4%   | 1%  | 6%  | 5%  | 7%  | 6%  |
| Net: Acceptable                     | 22%  | 19%  | 21% | 26% | 27% | 19%  | 18% | 12% | 12% | 31% | 26% |
| Net: Not acceptable                 | 56%  | 60%  | 56% | 49% | 48% | 62%  | 59% | 64% | 69% | 43% | 36% |

# ZYM\_q1\_7. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 49%  | 42%  | 52% | 58% | 58% | 47%  | 38% | 53% | 36% | 52% | 62% |
| Somewhat acceptable                 | 22%  | 23%  | 22% | 18% | 19% | 22%  | 23% | 21% | 32% | 19% | 15% |
| Neither acceptable nor unacceptable | 17%  | 19%  | 16% | 14% | 16% | 19%  | 24% | 12% | 18% | 16% | 11% |
| Somewhat unacceptable               | 3%   | 3%   | 2%  | 3%  | 2%  | 3%   | 8%  | 4%  | 5%  | 2%  | 1%  |
| Very unacceptable                   | 6%   | 8%   | 6%  | 5%  | 4%  | 7%   | 3%  | 7%  | 6%  | 4%  | 4%  |
| Don't know                          | 3%   | 5%   | 2%  | 3%  | 1%  | 2%   | 3%  | 3%  | 3%  | 6%  | 8%  |
| Net: Acceptable                     | 71%  | 65%  | 73% | 75% | 78% | 69%  | 61% | 74% | 68% | 72% | 77% |
| Net: Not acceptable                 | 9%   | 11%  | 8%  | 8%  | 6%  | 10%  | 11% | 11% | 12% | 7%  | 4%  |

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|       | Children unde | r the age of 18 |             | Inco           | ome    |                   |
|-------|---------------|-----------------|-------------|----------------|--------|-------------------|
| Total | Yes           | No              | Under \$40k | \$40k to \$80k | \$80k+ | Prefer not to say |

### ZYM\_q1\_4. Use hair product (e.g., gel, pomade, etc.)

### - Wear eye shadow

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 14%  | 15% | 13%  | 14% | 13% | 14% | 12% |
| Somewhat acceptable                 | 8%   | 9%  | 7%   | 7%  | 9%  | 10% | 6%  |
| Neither acceptable nor unacceptable | 20%  | 19% | 20%  | 22% | 17% | 20% | 19% |
| Somewhat unacceptable               | 11%  | 10% | 11%  | 10% | 13% | 12% | 8%  |
| Very unacceptable                   | 42%  | 42% | 43%  | 42% | 43% | 41% | 44% |
| Don't know                          | 5%   | 5%  | 5%   | 5%  | 4%  | 3%  | 12% |
| Net: Acceptable                     | 22%  | 24% | 21%  | 21% | 23% | 24% | 18% |
| Net: Not acceptable                 | 54%  | 52% | 54%  | 52% | 57% | 54% | 52% |

# ZYM\_q1\_5. Use hair product (e.g., gel, pomade, etc.)

#### - Wear mascara

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 14%  | 15% | 13%  | 13% | 14% | 16% | 13% |
| Somewhat acceptable                 | 9%   | 9%  | 9%   | 9%  | 11% | 9%  | 5%  |
| Neither acceptable nor unacceptable | 20%  | 22% | 19%  | 20% | 18% | 21% | 21% |
| Somewhat unacceptable               | 10%  | 8%  | 11%  | 10% | 11% | 11% | 8%  |
| Very unacceptable                   | 42%  | 40% | 42%  | 41% | 43% | 40% | 42% |
| Don't know                          | 5%   | 5%  | 6%   | 7%  | 3%  | 2%  | 11% |
| Net: Acceptable                     | 23%  | 24% | 22%  | 22% | 25% | 26% | 18% |
| Net: Not acceptable                 | 52%  | 48% | 53%  | 51% | 55% | 51% | 50% |

## ZYM\_q1\_6. Use hair product (e.g., gel, pomade, etc.)

#### - Wear lipstick

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 13%  | 15% | 13%  | 14% | 13% | 14% | 13% |
| Somewhat acceptable                 | 8%   | 10% | 8%   | 7%  | 9%  | 10% | 5%  |
| Neither acceptable nor unacceptable | 18%  | 17% | 18%  | 19% | 16% | 17% | 18% |
| Somewhat unacceptable               | 11%  | 9%  | 11%  | 10% | 12% | 11% | 8%  |
| Very unacceptable                   | 45%  | 43% | 46%  | 43% | 46% | 45% | 47% |
| Don't know                          | 5%   | 5%  | 5%   | 6%  | 4%  | 3%  | 9%  |
| Net: Acceptable                     | 22%  | 25% | 20%  | 22% | 22% | 23% | 18% |
| Net: Not acceptable                 | 56%  | 53% | 57%  | 54% | 58% | 56% | 55% |

# ZYM\_q1\_7. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 49%  | 48% | 49%  | 47% | 52% | 54% | 43% |
| Somewhat acceptable                 | 22%  | 24% | 21%  | 21% | 22% | 21% | 22% |
| Neither acceptable nor unacceptable | 17%  | 16% | 18%  | 18% | 17% | 15% | 20% |
| Somewhat unacceptable               | 3%   | 2%  | 3%   | 3%  | 2%  | 4%  | 2%  |
| Very unacceptable                   | 6%   | 7%  | 6%   | 7%  | 7%  | 5%  | 5%  |
| Don't know                          | 3%   | 2%  | 4%   | 5%  | 1%  | 1%  | 7%  |
| Net: Acceptable                     | 71%  | 72% | 70%  | 68% | 73% | 74% | 65% |
| Net: Not acceptable                 | 9%   | 9%  | 9%   | 9%  | 9%  | 9%  | 8%  |

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|       |          |         |          |         |         |           | Social network | s membership |      |          |           |       |            |      |
|-------|----------|---------|----------|---------|---------|-----------|----------------|--------------|------|----------|-----------|-------|------------|------|
| Total | Facebook | Twitter | Linkedin | Google+ | MySpace | Pinterest | Tumblr         | Instagram    | Vine | Snapchat | Periscope | Other | Don't know | None |

### ZYM\_q1\_4. Use hair product (e.g., gel, pomade, etc.)

### - Wear eye shadow

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 14%  | 14%  | 19% | 16% | 16% | 25% | 19% | 37% | 24% | 40% | 27% | -   | 15% | 3%  | 5%  |
| Somewhat acceptable                 | 8%   | 8%   | 11% | 9%  | 10% | 13% | 8%  | 12% | 10% | 12% | 10% | -   | 14% | 8%  | 4%  |
| Neither acceptable nor unacceptable | 20%  | 19%  | 18% | 19% | 17% | 18% | 17% | 17% | 17% | 20% | 17% | 11% | 21% | 22% | 16% |
| Somewhat unacceptable               | 11%  | 11%  | 13% | 14% | 11% | 5%  | 13% | 10% | 11% | 4%  | 12% | 8%  | 7%  | 8%  | 11% |
| Very unacceptable                   | 42%  | 42%  | 35% | 39% | 41% | 37% | 39% | 19% | 32% | 17% | 28% | 63% | 37% | 27% | 56% |
| Don't know                          | 5%   | 5%   | 4%  | 4%  | 5%  | 2%  | 4%  | 5%  | 6%  | 8%  | 6%  | 18% | 6%  | 32% | 8%  |
| Net: Acceptable                     | 22%  | 22%  | 30% | 24% | 26% | 38% | 27% | 49% | 34% | 52% | 37% | -   | 29% | 11% | 9%  |
| Net: Not acceptable                 | 54%  | 54%  | 48% | 53% | 51% | 42% | 52% | 29% | 43% | 21% | 39% | 72% | 44% | 35% | 67% |

# ZYM\_q1\_5. Use hair product (e.g., gel, pomade, etc.)

#### - Wear mascara

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 14%  | 15%  | 20% | 18% | 17% | 28% | 19% | 38% | 24% | 36% | 27% | -   | 19% | 4%  | 6%  |
| Somewhat acceptable                 | 9%   | 9%   | 12% | 8%  | 12% | 10% | 9%  | 10% | 13% | 16% | 13% | 18% | 9%  | 3%  | 4%  |
| Neither acceptable nor unacceptable | 20%  | 20%  | 20% | 20% | 19% | 21% | 19% | 20% | 18% | 18% | 18% | 24% | 24% | 24% | 15% |
| Somewhat unacceptable               | 10%  | 10%  | 11% | 13% | 11% | 4%  | 12% | 8%  | 9%  | 4%  | 10% | -   | 4%  | 5%  | 10% |
| Very unacceptable                   | 42%  | 41%  | 33% | 37% | 37% | 33% | 38% | 21% | 30% | 17% | 27% | 48% | 36% | 27% | 56% |
| Don't know                          | 5%   | 5%   | 5%  | 4%  | 5%  | 4%  | 3%  | 2%  | 6%  | 10% | 4%  | 10% | 8%  | 36% | 8%  |
| Net: Acceptable                     | 23%  | 24%  | 31% | 26% | 28% | 38% | 28% | 49% | 36% | 51% | 40% | 18% | 28% | 7%  | 10% |
| Net: Not acceptable                 | 52%  | 51%  | 44% | 50% | 48% | 37% | 50% | 29% | 39% | 21% | 37% | 48% | 40% | 32% | 66% |

## ZYM\_q1\_6. Use hair product (e.g., gel, pomade, etc.)

#### - Wear lipstick

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 13%  | 14%  | 18% | 15% | 15% | 22% | 18% | 33% | 22% | 27% | 28% | 18% | 18% | 2%  | 6%  |
| Somewhat acceptable                 | 8%   | 8%   | 11% | 9%  | 11% | 13% | 7%  | 14% | 12% | 11% | 12% | -   | 9%  | 7%  | 4%  |
| Neither acceptable nor unacceptable | 18%  | 18%  | 17% | 18% | 16% | 15% | 19% | 18% | 17% | 23% | 17% | 11% | 17% | 30% | 14% |
| Somewhat unacceptable               | 11%  | 11%  | 12% | 12% | 11% | 3%  | 11% | 11% | 10% | 4%  | 9%  | -   | 9%  | 4%  | 10% |
| Very unacceptable                   | 45%  | 45%  | 38% | 43% | 43% | 44% | 42% | 21% | 35% | 27% | 30% | 54% | 40% | 29% | 58% |
| Don't know                          | 5%   | 5%   | 4%  | 4%  | 4%  | 2%  | 3%  | 3%  | 4%  | 8%  | 4%  | 18% | 6%  | 28% | 9%  |
| Net: Acceptable                     | 22%  | 22%  | 29% | 23% | 26% | 35% | 25% | 46% | 34% | 39% | 40% | 18% | 27% | 9%  | 10% |
| Net: Not acceptable                 | 56%  | 56%  | 50% | 55% | 54% | 47% | 53% | 32% | 45% | 31% | 39% | 54% | 49% | 33% | 68% |

# ZYM\_q1\_7. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 49%  | 50%  | 54% | 54% | 51% | 45% | 60% | 66% | 58% | 60% | 62% | 50% | 56% | 17% | 36% |
| Somewhat acceptable                 | 22%  | 22%  | 22% | 22% | 24% | 24% | 17% | 18% | 18% | 17% | 17% | 26% | 22% | 11% | 22% |
| Neither acceptable nor unacceptable | 17%  | 16%  | 13% | 15% | 14% | 18% | 12% | 9%  | 13% | 14% | 13% | 11% | 13% | 33% | 23% |
| Somewhat unacceptable               | 3%   | 3%   | 3%  | 3%  | 2%  | 1%  | 3%  | 1%  | 3%  | 4%  | 1%  | -   | 2%  | 1%  | 5%  |
| Very unacceptable                   | 6%   | 6%   | 6%  | 3%  | 6%  | 6%  | 6%  | 3%  | 6%  | 4%  | 4%  | 13% | 4%  | 8%  | 8%  |
| Don't know                          | 3%   | 3%   | 3%  | 2%  | 3%  | 6%  | 1%  | 3%  | 3%  | 1%  | 3%  | -   | 2%  | 30% | 7%  |
| Net: Acceptable                     | 71%  | 72%  | 76% | 76% | 75% | 69% | 78% | 85% | 76% | 77% | 79% | 76% | 78% | 28% | 58% |
| Net: Not acceptable                 | 9%   | 9%   | 9%  | 6%  | 8%  | 7%  | 10% | 4%  | 9%  | 8%  | 5%  | 13% | 6%  | 9%  | 13% |

US\_nat Sample: 20th - 24th October 2016



|       |                | Millennial I   | Breakdown      |                |
|-------|----------------|----------------|----------------|----------------|
| Total | Millennial 18- | Millennial 22- | Millennial 26- | Millennial 31- |
|       | 21             | 25             | 30             | 34             |

### ZYM\_q1\_4. Use hair product (e.g., gel, pomade, etc.)

### - Wear eye shadow

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 14%  | 25% | 21% | 25% | 23% |
| Somewhat acceptable                 | 8%   | 11% | 8%  | 11% | 17% |
| Neither acceptable nor unacceptable | 20%  | 18% | 26% | 17% | 19% |
| Somewhat unacceptable               | 11%  | 16% | 9%  | 11% | 13% |
| Very unacceptable                   | 42%  | 20% | 27% | 29% | 28% |
| Don't know                          | 5%   | 11% | 8%  | 8%  | 1%  |
| Net: Acceptable                     | 22%  | 36% | 29% | 36% | 40% |
| Net: Not acceptable                 | 54%  | 36% | 37% | 39% | 40% |

# ZYM\_q1\_5. Use hair product (e.g., gel, pomade, etc.)

#### - Wear mascara

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 14%  | 20% | 21% | 26% | 28% |
| Somewhat acceptable                 | 9%   | 19% | 12% | 11% | 13% |
| Neither acceptable nor unacceptable | 20%  | 21% | 25% | 17% | 19% |
| Somewhat unacceptable               | 10%  | 11% | 8%  | 12% | 8%  |
| Very unacceptable                   | 42%  | 17% | 26% | 24% | 31% |
| Don't know                          | 5%   | 12% | 8%  | 10% | 1%  |
| Net: Acceptable                     | 23%  | 39% | 33% | 37% | 41% |
| Net: Not acceptable                 | 52%  | 28% | 34% | 36% | 39% |

## ZYM\_q1\_6. Use hair product (e.g., gel, pomade, etc.)

#### - Wear lipstick

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 13%  | 27% | 24% | 22% | 24% |
| Somewhat acceptable                 | 8%   | 15% | 6%  | 13% | 15% |
| Neither acceptable nor unacceptable | 18%  | 13% | 24% | 18% | 18% |
| Somewhat unacceptable               | 11%  | 17% | 8%  | 11% | 10% |
| Very unacceptable                   | 45%  | 20% | 32% | 26% | 29% |
| Don't know                          | 5%   | 7%  | 6%  | 10% | 2%  |
| Net: Acceptable                     | 22%  | 42% | 30% | 35% | 39% |
| Net: Not acceptable                 | 56%  | 38% | 40% | 37% | 40% |

# ZYM\_q1\_7. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 49%  | 48% | 52% | 56% | 53% |
| Somewhat acceptable                 | 22%  | 18% | 23% | 19% | 24% |
| Neither acceptable nor unacceptable | 17%  | 20% | 14% | 15% | 16% |
| Somewhat unacceptable               | 3%   | 3%  | -   | 1%  | 3%  |
| Very unacceptable                   | 6%   | 5%  | 4%  | 3%  | 3%  |
| Don't know                          | 3%   | 7%  | 6%  | 6%  | 1%  |
| Net: Acceptable                     | 71%  | 65% | 76% | 75% | 77% |
| Net: Not acceptable                 | 9%   | 8%  | 4%  | 4%  | 6%  |

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|       | Ger  | nder   |          | Age      |     |           | Reg     | jion  |      | Race  |       |          |             |  |
|-------|------|--------|----------|----------|-----|-----------|---------|-------|------|-------|-------|----------|-------------|--|
| Total | Male | Female | 18 to 34 | 35 to 54 | 55+ | Northeast | Midwest | South | West | White | Black | Hispanic | Other (NET) |  |

### ZYM\_q1\_8. Use hair product (e.g., gel, pomade, etc.)

- Use cover-up

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 18%  | 13%  | 22%  | 26% | 18% | 11%  | 17% | 20% | 16% | 18% | 18%  | 13% | 15% | 24% |
| Somewhat acceptable                 | 15%  | 15%  | 15%  | 18% | 15% | 12%  | 16% | 16% | 14% | 15% | 15%  | 13% | 17% | 14% |
| Neither acceptable nor unacceptable | 26%  | 26%  | 25%  | 22% | 27% | 27%  | 27% | 26% | 25% | 26% | 26%  | 28% | 23% | 27% |
| Somewhat unacceptable               | 10%  | 10%  | 10%  | 8%  | 10% | 11%  | 8%  | 11% | 10% | 10% | 11%  | 6%  | 9%  | 7%  |
| Very unacceptable                   | 26%  | 29%  | 22%  | 17% | 24% | 34%  | 23% | 24% | 29% | 24% | 25%  | 31% | 27% | 20% |
| Don't know                          | 6%   | 7%   | 6%   | 10% | 5%  | 5%   | 9%  | 3%  | 6%  | 7%  | 5%   | 10% | 8%  | 9%  |
| Net: Acceptable                     | 33%  | 28%  | 38%  | 44% | 33% | 23%  | 33% | 36% | 30% | 33% | 33%  | 25% | 33% | 37% |
| Net: Not acceptable                 | 35%  | 39%  | 32%  | 24% | 34% | 46%  | 31% | 35% | 39% | 34% | 36%  | 37% | 36% | 27% |

# ZYM\_q1\_9. Use hair product (e.g., gel, pomade, etc.)

- Use foundation

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 15%  | 11%  | 18%  | 24% | 15% | 6%   | 15% | 14% | 14% | 16% | 14%  | 9%  | 16% | 21% |
| Somewhat acceptable                 | 11%  | 11%  | 10%  | 15% | 11% | 6%   | 13% | 12% | 9%  | 10% | 10%  | 9%  | 14% | 14% |
| Neither acceptable nor unacceptable | 23%  | 23%  | 23%  | 23% | 25% | 22%  | 25% | 26% | 20% | 24% | 22%  | 24% | 24% | 26% |
| Somewhat unacceptable               | 12%  | 12%  | 12%  | 11% | 10% | 15%  | 10% | 13% | 12% | 13% | 15%  | 10% | 6%  | 9%  |
| Very unacceptable                   | 33%  | 35%  | 32%  | 19% | 33% | 46%  | 30% | 31% | 38% | 32% | 34%  | 37% | 33% | 24% |
| Don't know                          | 6%   | 8%   | 5%   | 8%  | 5%  | 5%   | 7%  | 5%  | 7%  | 5%  | 5%   | 11% | 6%  | 6%  |
| Net: Acceptable                     | 25%  | 23%  | 28%  | 40% | 26% | 12%  | 28% | 25% | 22% | 26% | 24%  | 18% | 30% | 35% |
| Net: Not acceptable                 | 46%  | 47%  | 44%  | 29% | 44% | 61%  | 40% | 44% | 50% | 45% | 48%  | 46% | 40% | 33% |

ZYM\_q1\_10. Use hair product (e.g., gel, pomade, etc.)

- Use blush

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 14%  | 12%  | 16%  | 23% | 14% | 6%   | 15% | 13% | 12% | 16% | 13%  | 11% | 14% | 20% |
| Somewhat acceptable                 | 8%   | 10%  | 7%   | 13% | 9%  | 4%   | 9%  | 10% | 7%  | 9%  | 8%   | 6%  | 13% | 8%  |
| Neither acceptable nor unacceptable | 21%  | 20%  | 21%  | 20% | 24% | 19%  | 21% | 24% | 18% | 22% | 20%  | 19% | 23% | 24% |
| Somewhat unacceptable               | 12%  | 12%  | 13%  | 12% | 11% | 14%  | 11% | 13% | 13% | 12% | 15%  | 10% | 4%  | 13% |
| Very unacceptable                   | 40%  | 41%  | 38%  | 24% | 39% | 54%  | 37% | 36% | 44% | 38% | 40%  | 46% | 40% | 28% |
| Don't know                          | 5%   | 5%   | 4%   | 7%  | 4%  | 3%   | 7%  | 4%  | 5%  | 4%  | 4%   | 8%  | 6%  | 7%  |
| Net: Acceptable                     | 22%  | 21%  | 23%  | 36% | 23% | 10%  | 23% | 23% | 19% | 24% | 21%  | 17% | 28% | 27% |
| Net: Not acceptable                 | 52%  | 53%  | 51%  | 37% | 49% | 68%  | 48% | 49% | 57% | 50% | 55%  | 56% | 44% | 41% |

ZYM\_q1\_11. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 66%  | 59%  | 72%  | 69% | 69% | 60%  | 64% | 68% | 68% | 62% | 65%  | 71% | 70% | 56% |
| Somewhat acceptable                 | 16%  | 19%  | 13%  | 12% | 14% | 21%  | 18% | 14% | 16% | 15% | 17%  | 12% | 14% | 16% |
| Neither acceptable nor unacceptable | 11%  | 13%  | 9%   | 10% | 10% | 13%  | 10% | 12% | 10% | 13% | 11%  | 9%  | 9%  | 17% |
| Somewhat unacceptable               | 2%   | 3%   | 1%   | 2%  | 2%  | 2%   | 2%  | 2%  | 2%  | 3%  | 2%   | 2%  | 1%  | 3%  |
| Very unacceptable                   | 3%   | 4%   | 3%   | 2%  | 4%  | 3%   | 3%  | 3%  | 3%  | 4%  | 3%   | 4%  | 5%  | 3%  |
| Don't know                          | 2%   | 3%   | 1%   | 4%  | 1%  | 1%   | 4%  | 1%  | 2%  | 3%  | 2%   | 3%  | 2%  | 5%  |
| Net: Acceptable                     | 82%  | 78%  | 85%  | 82% | 83% | 81%  | 82% | 82% | 84% | 78% | 82%  | 83% | 83% | 72% |
| Net: Not acceptable                 | 5%   | 6%   | 4%   | 4%  | 6%  | 5%   | 5%  | 5%  | 5%  | 7%  | 5%   | 6%  | 6%  | 7%  |

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|       |                                   | Educ                    | ation  |           |         |           | Marital  | Status  |        |                      |
|-------|-----------------------------------|-------------------------|--------|-----------|---------|-----------|----------|---------|--------|----------------------|
| Total | No HS, High<br>school<br>graduate | Some college,<br>2-year | 4-year | Post Grad | Married | Separated | Divorced | Widowed | Single | Domestic partnership |

### ZYM\_q1\_8. Use hair product (e.g., gel, pomade, etc.)

- Use cover-up

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 18%  | 13%  | 19% | 21% | 25% | 16%  | 14% | 15% | 10% | 23% | 23% |
| Somewhat acceptable                 | 15%  | 13%  | 15% | 19% | 17% | 15%  | 17% | 14% | 13% | 15% | 19% |
| Neither acceptable nor unacceptable | 26%  | 26%  | 25% | 27% | 27% | 24%  | 31% | 24% | 25% | 28% | 28% |
| Somewhat unacceptable               | 10%  | 9%   | 11% | 10% | 11% | 12%  | 7%  | 8%  | 13% | 6%  | 10% |
| Very unacceptable                   | 26%  | 31%  | 24% | 19% | 17% | 29%  | 26% | 32% | 36% | 18% | 12% |
| Don't know                          | 6%   | 7%   | 6%  | 6%  | 3%  | 4%   | 5%  | 7%  | 3%  | 10% | 9%  |
| Net: Acceptable                     | 33%  | 26%  | 34% | 40% | 43% | 30%  | 31% | 29% | 23% | 38% | 42% |
| Net: Not acceptable                 | 35%  | 40%  | 35% | 28% | 27% | 41%  | 33% | 40% | 49% | 24% | 21% |

# ZYM\_q1\_9. Use hair product (e.g., gel, pomade, etc.)

- Use foundation

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 15%  | 12%  | 16% | 16% | 20% | 12%  | 13% | 9%  | 6%  | 21% | 19% |
| Somewhat acceptable                 | 11%  | 9%   | 11% | 13% | 11% | 11%  | 10% | 8%  | 5%  | 12% | 12% |
| Neither acceptable nor unacceptable | 23%  | 21%  | 22% | 26% | 29% | 21%  | 29% | 21% | 27% | 26% | 31% |
| Somewhat unacceptable               | 12%  | 12%  | 13% | 13% | 12% | 15%  | 12% | 10% | 10% | 9%  | 12% |
| Very unacceptable                   | 33%  | 38%  | 33% | 27% | 25% | 38%  | 33% | 44% | 47% | 22% | 17% |
| Don't know                          | 6%   | 8%   | 6%  | 5%  | 3%  | 4%   | 4%  | 8%  | 4%  | 10% | 9%  |
| Net: Acceptable                     | 25%  | 21%  | 26% | 29% | 31% | 23%  | 22% | 17% | 11% | 33% | 31% |
| Net: Not acceptable                 | 46%  | 50%  | 46% | 39% | 37% | 53%  | 45% | 54% | 58% | 31% | 30% |

ZYM\_q1\_10. Use hair product (e.g., gel, pomade, etc.)

- Use blush

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 14%  | 12%  | 15% | 15% | 17% | 12%  | 11% | 9%  | 4%  | 19% | 19% |
| Somewhat acceptable                 | 8%   | 8%   | 8%  | 10% | 10% | 7%   | 11% | 6%  | 6%  | 11% | 9%  |
| Neither acceptable nor unacceptable | 21%  | 20%  | 20% | 23% | 26% | 18%  | 26% | 18% | 18% | 25% | 31% |
| Somewhat unacceptable               | 12%  | 10%  | 14% | 14% | 15% | 13%  | 18% | 11% | 14% | 11% | 11% |
| Very unacceptable                   | 40%  | 46%  | 39% | 33% | 29% | 45%  | 33% | 51% | 56% | 26% | 23% |
| Don't know                          | 5%   | 5%   | 5%  | 5%  | 2%  | 4%   | 1%  | 5%  | 3%  | 7%  | 8%  |
| Net: Acceptable                     | 22%  | 19%  | 23% | 24% | 27% | 19%  | 22% | 15% | 10% | 30% | 28% |
| Net: Not acceptable                 | 52%  | 56%  | 53% | 48% | 44% | 59%  | 51% | 62% | 69% | 38% | 34% |

ZYM\_q1\_11. Use hair product (e.g., gel, pomade, etc.)

| _                                   |      |      |     |     |     |      |     |     |     |     |     |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 66%  | 63%  | 70% | 67% | 62% | 65%  | 61% | 65% | 60% | 67% | 71% |
| Somewhat acceptable                 | 16%  | 17%  | 14% | 16% | 19% | 17%  | 32% | 15% | 24% | 13% | 7%  |
| Neither acceptable nor unacceptable | 11%  | 12%  | 10% | 11% | 12% | 11%  | 3%  | 9%  | 11% | 12% | 11% |
| Somewhat unacceptable               | 2%   | 1%   | 2%  | 3%  | 3%  | 2%   | 3%  | 3%  | 1%  | 2%  | 2%  |
| Very unacceptable                   | 3%   | 4%   | 3%  | 2%  | 3%  | 3%   | -   | 5%  | 4%  | 2%  | 3%  |
| Don't know                          | 2%   | 3%   | 2%  | 1%  | 2%  | 1%   | -   | 3%  | 1%  | 4%  | 5%  |
| Net: Acceptable                     | 82%  | 80%  | 83% | 83% | 81% | 83%  | 94% | 80% | 84% | 80% | 78% |
| Net: Not acceptable                 | 5%   | 5%   | 5%  | 5%  | 6%  | 5%   | 3%  | 8%  | 5%  | 5%  | 5%  |

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|       | Children unde | r the age of 18 |             | Inco           | ome    |                   |
|-------|---------------|-----------------|-------------|----------------|--------|-------------------|
| Total | Yes           | No              | Under \$40k | \$40k to \$80k | \$80k+ | Prefer not to say |

### ZYM\_q1\_8. Use hair product (e.g., gel, pomade, etc.)

#### - Use cover-up

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 18%  | 16% | 18%  | 16% | 18% | 21% | 16% |
| Somewhat acceptable                 | 15%  | 17% | 14%  | 14% | 16% | 18% | 11% |
| Neither acceptable nor unacceptable | 26%  | 23% | 27%  | 27% | 25% | 24% | 26% |
| Somewhat unacceptable               | 10%  | 12% | 9%   | 9%  | 11% | 11% | 8%  |
| Very unacceptable                   | 26%  | 26% | 26%  | 26% | 27% | 23% | 28% |
| Don't know                          | 6%   | 6%  | 6%   | 8%  | 5%  | 3%  | 10% |
| Net: Acceptable                     | 33%  | 33% | 32%  | 31% | 33% | 39% | 27% |
| Net: Not acceptable                 | 35%  | 38% | 35%  | 34% | 37% | 34% | 36% |

# ZYM\_q1\_9. Use hair product (e.g., gel, pomade, etc.)

#### - Use foundation

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 15%  | 16% | 14%  | 15% | 13% | 16% | 13% |
| Somewhat acceptable                 | 11%  | 10% | 10%  | 9%  | 12% | 12% | 9%  |
| Neither acceptable nor unacceptable | 23%  | 25% | 23%  | 25% | 22% | 22% | 22% |
| Somewhat unacceptable               | 12%  | 12% | 12%  | 10% | 13% | 16% | 10% |
| Very unacceptable                   | 33%  | 33% | 34%  | 33% | 35% | 32% | 33% |
| Don't know                          | 6%   | 4%  | 7%   | 7%  | 5%  | 2%  | 13% |
| Net: Acceptable                     | 25%  | 26% | 24%  | 24% | 26% | 28% | 22% |
| Net: Not acceptable                 | 46%  | 45% | 46%  | 44% | 47% | 48% | 43% |

## ZYM\_q1\_10. Use hair product (e.g., gel, pomade, etc.)

#### - Use blush

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 14%  | 14% | 14%  | 15% | 13% | 15% | 11% |
| Somewhat acceptable                 | 8%   | 10% | 8%   | 7%  | 10% | 10% | 6%  |
| Neither acceptable nor unacceptable | 21%  | 19% | 21%  | 22% | 19% | 21% | 21% |
| Somewhat unacceptable               | 12%  | 10% | 13%  | 11% | 13% | 15% | 11% |
| Very unacceptable                   | 40%  | 42% | 39%  | 40% | 41% | 37% | 40% |
| Don't know                          | 5%   | 5%  | 5%   | 5%  | 4%  | 2%  | 11% |
| Net: Acceptable                     | 22%  | 24% | 21%  | 22% | 23% | 25% | 17% |
| Net: Not acceptable                 | 52%  | 52% | 53%  | 51% | 55% | 52% | 51% |

# ZYM\_q1\_11. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 66%  | 68% | 65%  | 65% | 69% | 66% | 60% |
| Somewhat acceptable                 | 16%  | 16% | 16%  | 15% | 15% | 19% | 16% |
| Neither acceptable nor unacceptable | 11%  | 11% | 12%  | 10% | 12% | 10% | 13% |
| Somewhat unacceptable               | 2%   | 1%  | 2%   | 2%  | 1%  | 3%  | 3%  |
| Very unacceptable                   | 3%   | 3%  | 3%   | 4%  | 2%  | 2%  | 4%  |
| Don't know                          | 2%   | 2%  | 2%   | 3%  | 1%  | -   | 5%  |
| Net: Acceptable                     | 82%  | 84% | 81%  | 80% | 83% | 85% | 76% |
| Net: Not acceptable                 | 5%   | 4%  | 6%   | 7%  | 3%  | 5%  | 7%  |

US\_nat Sample: 20th - 24th October 2016



|       |          |         |          |         |         |           | Social network | s membership |      |          |           |       |            |      |
|-------|----------|---------|----------|---------|---------|-----------|----------------|--------------|------|----------|-----------|-------|------------|------|
| Total | Facebook | Twitter | Linkedin | Google+ | MySpace | Pinterest | Tumbir         | Instagram    | Vine | Snapchat | Periscope | Other | Don't know | None |

### ZYM\_q1\_8. Use hair product (e.g., gel, pomade, etc.)

- Use cover-up

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 18%  | 19%  | 24% | 21% | 20% | 32% | 25% | 39% | 27% | 39% | 30% | -   | 18% | 3%  | 9%  |
| Somewhat acceptable                 | 15%  | 15%  | 15% | 17% | 17% | 11% | 16% | 17% | 15% | 16% | 15% | 8%  | 13% | 5%  | 9%  |
| Neither acceptable nor unacceptable | 26%  | 25%  | 26% | 26% | 23% | 22% | 21% | 23% | 22% | 21% | 22% | 32% | 29% | 35% | 26% |
| Somewhat unacceptable               | 10%  | 10%  | 9%  | 10% | 10% | 6%  | 9%  | 5%  | 9%  | 4%  | 7%  | -   | 11% | 1%  | 10% |
| Very unacceptable                   | 26%  | 25%  | 20% | 21% | 23% | 23% | 24% | 10% | 20% | 11% | 19% | 32% | 22% | 24% | 36% |
| Don't know                          | 6%   | 6%   | 5%  | 5%  | 6%  | 5%  | 4%  | 6%  | 6%  | 8%  | 7%  | 28% | 7%  | 31% | 10% |
| Net: Acceptable                     | 33%  | 34%  | 39% | 38% | 37% | 44% | 41% | 57% | 42% | 55% | 45% | 8%  | 31% | 9%  | 18% |
| Net: Not acceptable                 | 35%  | 35%  | 30% | 31% | 33% | 29% | 34% | 15% | 29% | 16% | 26% | 32% | 33% | 25% | 46% |

# ZYM\_q1\_9. Use hair product (e.g., gel, pomade, etc.)

- Use foundation

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 15%  | 15%  | 20% | 18% | 18% | 30% | 21% | 39% | 24% | 37% | 28% | -   | 17% | 8%  | 5%  |
| Somewhat acceptable                 | 11%  | 11%  | 12% | 10% | 12% | 9%  | 11% | 12% | 12% | 11% | 12% | -   | 13% | 3%  | 6%  |
| Neither acceptable nor unacceptable | 23%  | 24%  | 25% | 23% | 24% | 23% | 22% | 23% | 23% | 27% | 20% | 34% | 25% | 26% | 19% |
| Somewhat unacceptable               | 12%  | 12%  | 12% | 15% | 11% | 3%  | 13% | 7%  | 12% | 2%  | 12% | 6%  | 5%  | 9%  | 13% |
| Very unacceptable                   | 33%  | 33%  | 25% | 29% | 29% | 30% | 31% | 12% | 22% | 13% | 22% | 32% | 32% | 20% | 48% |
| Don't know                          | 6%   | 6%   | 6%  | 5%  | 7%  | 6%  | 4%  | 8%  | 6%  | 10% | 5%  | 28% | 8%  | 34% | 9%  |
| Net: Acceptable                     | 25%  | 26%  | 32% | 28% | 29% | 39% | 32% | 51% | 36% | 48% | 40% | -   | 30% | 11% | 11% |
| Net: Not acceptable                 | 46%  | 45%  | 37% | 43% | 40% | 32% | 43% | 18% | 34% | 16% | 35% | 38% | 37% | 29% | 61% |

ZYM\_q1\_10. Use hair product (e.g., gel, pomade, etc.)

- Use blush

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 14%  | 14%  | 20% | 17% | 17% | 24% | 18% | 34% | 23% | 30% | 26% | 28% | 17% | 10% | 5%  |
| Somewhat acceptable                 | 8%   | 8%   | 10% | 8%  | 11% | 12% | 9%  | 12% | 11% | 11% | 13% | 8%  | 10% | 5%  | 4%  |
| Neither acceptable nor unacceptable | 21%  | 21%  | 19% | 20% | 18% | 19% | 18% | 21% | 20% | 35% | 18% | 18% | 20% | 32% | 19% |
| Somewhat unacceptable               | 12%  | 13%  | 13% | 16% | 12% | 4%  | 14% | 12% | 12% | 4%  | 12% | 6%  | 12% | 1%  | 11% |
| Very unacceptable                   | 40%  | 39%  | 33% | 35% | 37% | 37% | 38% | 19% | 29% | 14% | 27% | 40% | 34% | 28% | 54% |
| Don't know                          | 5%   | 5%   | 4%  | 4%  | 5%  | 4%  | 3%  | 3%  | 5%  | 6%  | 5%  | -   | 7%  | 23% | 8%  |
| Net: Acceptable                     | 22%  | 23%  | 30% | 25% | 27% | 36% | 27% | 46% | 34% | 42% | 39% | 37% | 27% | 16% | 9%  |
| Net: Not acceptable                 | 52%  | 52%  | 46% | 52% | 49% | 42% | 52% | 31% | 41% | 18% | 38% | 46% | 46% | 29% | 65% |

ZYM\_q1\_11. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 66%  | 67%  | 71% | 67% | 69% | 72% | 74% | 79% | 71% | 79% | 74% | 79% | 70% | 43% | 60% |
| Somewhat acceptable                 | 16%  | 16%  | 15% | 17% | 15% | 12% | 12% | 13% | 13% | 11% | 10% | 10% | 14% | 12% | 15% |
| Neither acceptable nor unacceptable | 11%  | 11%  | 9%  | 10% | 8%  | 7%  | 9%  | 7%  | 8%  | 6%  | 10% | 11% | 8%  | 19% | 15% |
| Somewhat unacceptable               | 2%   | 2%   | 2%  | 3%  | 2%  | 4%  | 2%  | 0%  | 3%  | 2%  | 1%  | -   | 2%  | -   | 3%  |
| Very unacceptable                   | 3%   | 3%   | 2%  | 2%  | 3%  | 4%  | 3%  | -   | 3%  | -   | 2%  | -   | 3%  | 6%  | 4%  |
| Don't know                          | 2%   | 2%   | 2%  | 1%  | 2%  | 1%  | 1%  | 1%  | 1%  | 1%  | 1%  | -   | 3%  | 21% | 4%  |
| Net: Acceptable                     | 82%  | 82%  | 85% | 84% | 84% | 84% | 86% | 92% | 84% | 90% | 85% | 89% | 85% | 55% | 74% |
| Net: Not acceptable                 | 5%   | 5%   | 4%  | 5%  | 5%  | 8%  | 5%  | 0%  | 6%  | 2%  | 4%  | -   | 5%  | 6%  | 7%  |

US\_nat Sample: 20th - 24th October 2016



|       |                | Millennial I   | Breakdown      |                |
|-------|----------------|----------------|----------------|----------------|
| Total | Millennial 18- | Millennial 22- | Millennial 26- | Millennial 31- |
|       | 21             | 25             | 30             | 34             |

### ZYM\_q1\_8. Use hair product (e.g., gel, pomade, etc.)

#### - Use cover-up

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 18%  | 26% | 27% | 26% | 24% |
| Somewhat acceptable                 | 15%  | 17% | 14% | 19% | 24% |
| Neither acceptable nor unacceptable | 26%  | 25% | 30% | 18% | 21% |
| Somewhat unacceptable               | 10%  | 2%  | 6%  | 11% | 6%  |
| Very unacceptable                   | 26%  | 12% | 16% | 16% | 21% |
| Don't know                          | 6%   | 19% | 8%  | 10% | 3%  |
| Net: Acceptable                     | 33%  | 42% | 40% | 44% | 49% |
| Net: Not acceptable                 | 35%  | 14% | 22% | 28% | 27% |

# ZYM\_q1\_9. Use hair product (e.g., gel, pomade, etc.)

#### - Use foundation

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 15%  | 23% | 25% | 24% | 24% |
| Somewhat acceptable                 | 11%  | 19% | 11% | 15% | 18% |
| Neither acceptable nor unacceptable | 23%  | 17% | 27% | 20% | 29% |
| Somewhat unacceptable               | 12%  | 9%  | 15% | 12% | 6%  |
| Very unacceptable                   | 33%  | 12% | 19% | 19% | 22% |
| Don't know                          | 6%   | 21% | 4%  | 9%  | 1%  |
| Net: Acceptable                     | 25%  | 42% | 35% | 40% | 42% |
| Net: Not acceptable                 | 46%  | 21% | 34% | 31% | 28% |

## ZYM\_q1\_10. Use hair product (e.g., gel, pomade, etc.)

#### - Use blush

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 14%  | 21% | 25% | 22% | 26% |
| Somewhat acceptable                 | 8%   | 19% | 11% | 11% | 12% |
| Neither acceptable nor unacceptable | 21%  | 21% | 20% | 21% | 19% |
| Somewhat unacceptable               | 12%  | 12% | 16% | 11% | 11% |
| Very unacceptable                   | 40%  | 19% | 22% | 26% | 29% |
| Don't know                          | 5%   | 9%  | 6%  | 9%  | 3%  |
| Net: Acceptable                     | 22%  | 39% | 36% | 34% | 38% |
| Net: Not acceptable                 | 52%  | 31% | 37% | 37% | 40% |

# ZYM\_q1\_11. Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 66%  | 68% | 66% | 72% | 68% |
| Somewhat acceptable                 | 16%  | 5%  | 9%  | 13% | 19% |
| Neither acceptable nor unacceptable | 11%  | 12% | 14% | 7%  | 11% |
| Somewhat unacceptable               | 2%   | 2%  | 3%  | 2%  | 1%  |
| Very unacceptable                   | 3%   | 3%  | 6%  | 1%  | 0%  |
| Don't know                          | 2%   | 9%  | 2%  | 4%  | 1%  |
| Net: Acceptable                     | 82%  | 74% | 75% | 85% | 86% |
| Net: Not acceptable                 | 5%   | 5%  | 8%  | 3%  | 1%  |

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US\_nat Sample: 20th - 24th October 2016



|       | Ger  | nder   |          | Age      |     |           | Reg     | jion  |      |       | Ra    | ice      |             |
|-------|------|--------|----------|----------|-----|-----------|---------|-------|------|-------|-------|----------|-------------|
| Total | Male | Female | 18 to 34 | 35 to 54 | 55+ | Northeast | Midwest | South | West | White | Black | Hispanic | Other (NET) |

ZYM\_q1\_12. Use hair product (e.g., gel, pomade, etc.)

- Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|-------------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults                 | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very acceptable                     | 56%  | 46%  | 67%  | 58% | 59% | 52%  | 53% | 59% | 53% | 62% | 58%  | 47% | 58% | 55% |
| Somewhat acceptable                 | 20%  | 23%  | 17%  | 21% | 17% | 21%  | 23% | 20% | 21% | 16% | 21%  | 20% | 18% | 16% |
| Neither acceptable nor unacceptable | 15%  | 19%  | 10%  | 14% | 13% | 16%  | 13% | 16% | 16% | 13% | 15%  | 15% | 12% | 19% |
| Somewhat unacceptable               | 2%   | 3%   | 2%   | 1%  | 3%  | 3%   | 3%  | 2%  | 3%  | 1%  | 2%   | 5%  | 2%  | 1%  |
| Very unacceptable                   | 4%   | 5%   | 2%   | 2%  | 5%  | 5%   | 5%  | 2%  | 4%  | 4%  | 3%   | 7%  | 6%  | 3%  |
| Don't know                          | 3%   | 4%   | 2%   | 4%  | 3%  | 2%   | 5%  | 2%  | 3%  | 3%  | 2%   | 6%  | 3%  | 5%  |
| Net: Acceptable                     | 76%  | 69%  | 83%  | 80% | 76% | 74%  | 75% | 78% | 74% | 78% | 78%  | 68% | 76% | 72% |
| Net: Not acceptable                 | 6%   | 8%   | 4%   | 2%  | 8%  | 8%   | 7%  | 4%  | 7%  | 6%  | 5%   | 11% | 8%  | 4%  |

ZYM\_q2. If men began to start wearing makeup regularly to what extent do you think it would be a good or a bad thing?

| a good or a bad tilling. |      |      |      |     |     |      |     |     |     |     |      |     |     |     |
|--------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Unweighted base          | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
| Base: All US adults      | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very good                | 6%   | 6%   | 6%   | 12% | 5%  | 1%   | 7%  | 3%  | 6%  | 6%  | 5%   | 4%  | 9%  | 11% |
| Somewhat good            | 5%   | 6%   | 4%   | 8%  | 6%  | 1%   | 6%  | 4%  | 5%  | 4%  | 4%   | 5%  | 9%  | 4%  |
| Neither good nor bad     | 32%  | 30%  | 34%  | 36% | 35% | 28%  | 32% | 35% | 29% | 36% | 34%  | 24% | 28% | 39% |
| Somewhat bad             | 17%  | 16%  | 18%  | 16% | 15% | 19%  | 13% | 21% | 16% | 16% | 19%  | 15% | 12% | 13% |
| Very bad                 | 33%  | 36%  | 30%  | 19% | 33% | 45%  | 32% | 31% | 37% | 30% | 33%  | 43% | 31% | 23% |
| Don't know               | 7%   | 7%   | 8%   | 8%  | 7%  | 6%   | 9%  | 7%  | 6%  | 8%  | 6%   | 9%  | 11% | 9%  |
| Net: Good                | 11%  | 11%  | 10%  | 20% | 10% | 3%   | 13% | 7%  | 11% | 10% | 9%   | 10% | 18% | 15% |
| Net: Bad                 | 50%  | 52%  | 48%  | 36% | 48% | 63%  | 45% | 51% | 54% | 46% | 51%  | 58% | 43% | 36% |

| Unweighted base                  | 2483 | 1118 | 1365 | 663 | 753 | 1067 | 524 | 534 | 845 | 580 | 1814 | 205 | 246 | 218 |
|----------------------------------|------|------|------|-----|-----|------|-----|-----|-----|-----|------|-----|-----|-----|
| Base: All US adults              | 2483 | 1235 | 1248 | 772 | 804 | 907  | 507 | 491 | 896 | 590 | 1584 | 309 | 387 | 203 |
| Very happy                       | 10%  | 7%   | 13%  | 17% | 11% | 3%   | 11% | 10% | 10% | 9%  | 9%   | 5%  | 14% | 17% |
| Somewhat happy                   | 7%   | 7%   | 8%   | 12% | 9%  | 2%   | 8%  | 7%  | 6%  | 9%  | 6%   | 8%  | 11% | 9%  |
| It has no effect on my happiness | 54%  | 54%  | 53%  | 47% | 52% | 61%  | 51% | 61% | 51% | 53% | 57%  | 55% | 39% | 54% |
| Somewhat unhappy                 | 5%   | 6%   | 4%   | 6%  | 7%  | 3%   | 6%  | 6%  | 5%  | 5%  | 5%   | 2%  | 8%  | 4%  |
| Very unhappy                     | 16%  | 16%  | 15%  | 11% | 15% | 20%  | 14% | 10% | 19% | 16% | 16%  | 16% | 17% | 9%  |
| Don't know                       | 8%   | 9%   | 7%   | 7%  | 6%  | 11%  | 10% | 7%  | 9%  | 7%  | 6%   | 13% | 12% | 9%  |
| Net: Happy                       | 17%  | 15%  | 20%  | 29% | 20% | 5%   | 19% | 17% | 16% | 18% | 15%  | 14% | 25% | 26% |
| Net: Unhappy                     | 21%  | 22%  | 20%  | 17% | 22% | 23%  | 20% | 16% | 24% | 22% | 21%  | 19% | 25% | 12% |

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|       |                                   | Educ                    | ation  |           |         |           | Marital  | Status  |        |                      |
|-------|-----------------------------------|-------------------------|--------|-----------|---------|-----------|----------|---------|--------|----------------------|
| Total | No HS, High<br>school<br>graduate | Some college,<br>2-year | 4-year | Post Grad | Married | Separated | Divorced | Widowed | Single | Domestic partnership |

ZYM\_q1\_12. Use hair product (e.g., gel, pomade, etc.)

- Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|-------------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very acceptable                     | 56%  | 49%  | 60% | 64% | 62% | 56%  | 55% | 58% | 52% | 57% | 64% |
| Somewhat acceptable                 | 20%  | 21%  | 18% | 19% | 20% | 21%  | 15% | 21% | 22% | 18% | 13% |
| Neither acceptable nor unacceptable | 15%  | 17%  | 15% | 11% | 14% | 15%  | 19% | 11% | 17% | 16% | 12% |
| Somewhat unacceptable               | 2%   | 3%   | 2%  | 2%  | 1%  | 3%   | 3%  | 3%  | 2%  | 2%  | 1%  |
| Very unacceptable                   | 4%   | 5%   | 3%  | 2%  | 3%  | 4%   | 6%  | 6%  | 5%  | 3%  | 2%  |
| Don't know                          | 3%   | 4%   | 3%  | 2%  | 1%  | 2%   | 2%  | 2%  | 2%  | 5%  | 8%  |
| Net: Acceptable                     | 76%  | 71%  | 78% | 83% | 81% | 77%  | 70% | 78% | 73% | 75% | 76% |
| Net: Not acceptable                 | 6%   | 8%   | 5%  | 5%  | 4%  | 7%   | 9%  | 9%  | 8%  | 4%  | 3%  |

ZYM\_q2. If men began to start wearing makeup regularly to what extent do you think it would be a good or a bad thing?

| a good or a bad annig. |      |      |     |     |     |      |     |     |     |     |     |
|------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Unweighted base        | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
| Base: All US adults    | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very good              | 6%   | 6%   | 6%  | 4%  | 5%  | 5%   | 3%  | 4%  | 3%  | 8%  | 4%  |
| Somewhat good          | 5%   | 4%   | 5%  | 6%  | 5%  | 4%   | 11% | 3%  | 2%  | 7%  | 5%  |
| Neither good nor bad   | 32%  | 25%  | 35% | 37% | 48% | 31%  | 26% | 25% | 32% | 35% | 48% |
| Somewhat bad           | 17%  | 16%  | 17% | 19% | 12% | 17%  | 19% | 19% | 15% | 16% | 14% |
| Very bad               | 33%  | 39%  | 30% | 26% | 26% | 36%  | 35% | 42% | 41% | 26% | 18% |
| Don't know             | 7%   | 8%   | 7%  | 8%  | 4%  | 6%   | 6%  | 6%  | 6%  | 9%  | 11% |
| Net: Good              | 11%  | 11%  | 11% | 10% | 10% | 9%   | 14% | 7%  | 5%  | 15% | 9%  |
| Net: Bad               | 50%  | 56%  | 48% | 45% | 38% | 53%  | 54% | 62% | 57% | 41% | 33% |

| Unweighted base                  | 2483 | 907  | 789 | 496 | 291 | 1279 | 43  | 267 | 135 | 633 | 113 |
|----------------------------------|------|------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Base: All US adults              | 2483 | 1034 | 779 | 428 | 242 | 1217 | 48  | 255 | 116 | 720 | 111 |
| Very happy                       | 10%  | 10%  | 9%  | 12% | 8%  | 9%   | 15% | 7%  | 5%  | 12% | 16% |
| Somewhat happy                   | 7%   | 5%   | 9%  | 9%  | 11% | 6%   | 11% | 4%  | 1%  | 11% | 8%  |
| It has no effect on my happiness | 54%  | 52%  | 56% | 52% | 55% | 54%  | 51% | 52% | 53% | 54% | 53% |
| Somewhat unhappy                 | 5%   | 5%   | 5%  | 7%  | 4%  | 5%   | 7%  | 6%  | 4%  | 4%  | 6%  |
| Very unhappy                     | 16%  | 17%  | 15% | 13% | 14% | 17%  | 10% | 22% | 18% | 12% | 4%  |
| Don't know                       | 8%   | 10%  | 6%  | 7%  | 8%  | 8%   | 7%  | 8%  | 19% | 7%  | 13% |
| Net: Happy                       | 17%  | 15%  | 17% | 21% | 20% | 16%  | 26% | 12% | 6%  | 23% | 24% |
| Net: Unhappy                     | 21%  | 23%  | 20% | 20% | 17% | 23%  | 17% | 28% | 22% | 17% | 10% |

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|       | Children unde | r the age of 18 |             | Inco           | ome    |                   |
|-------|---------------|-----------------|-------------|----------------|--------|-------------------|
| Total | Yes           | No              | Under \$40k | \$40k to \$80k | \$80k+ | Prefer not to say |

ZYM\_q1\_12. Use hair product (e.g., gel, pomade, etc.)

- Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|-------------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very acceptable                     | 56%  | 53% | 57%  | 53% | 59% | 63% | 51% |
| Somewhat acceptable                 | 20%  | 23% | 19%  | 21% | 20% | 17% | 19% |
| Neither acceptable nor unacceptable | 15%  | 15% | 15%  | 14% | 15% | 14% | 18% |
| Somewhat unacceptable               | 2%   | 3%  | 2%   | 3%  | 2%  | 2%  | 2%  |
| Very unacceptable                   | 4%   | 4%  | 4%   | 5%  | 3%  | 3%  | 5%  |
| Don't know                          | 3%   | 3%  | 3%   | 4%  | 2%  | 1%  | 6%  |
| Net: Acceptable                     | 76%  | 76% | 76%  | 74% | 79% | 80% | 70% |
| Net: Not acceptable                 | 6%   | 7%  | 6%   | 8%  | 5%  | 5%  | 6%  |

ZYM\_q2. If men began to start wearing makeup regularly to what extent do you think it would be a good or a bad thing?

| g                    |      |     |      |     |     |     |     |
|----------------------|------|-----|------|-----|-----|-----|-----|
| Unweighted base      | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
| Base: All US adults  | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very good            | 6%   | 8%  | 5%   | 7%  | 5%  | 7%  | 2%  |
| Somewhat good        | 5%   | 7%  | 4%   | 5%  | 6%  | 5%  | 2%  |
| Neither good nor bad | 32%  | 30% | 33%  | 29% | 35% | 37% | 31% |
| Somewhat bad         | 17%  | 18% | 16%  | 17% | 16% | 16% | 16% |
| Very bad             | 33%  | 33% | 33%  | 34% | 33% | 31% | 35% |
| Don't know           | 7%   | 5%  | 8%   | 8%  | 6%  | 4%  | 14% |
| Net: Good            | 11%  | 14% | 9%   | 13% | 11% | 11% | 4%  |
| Net: Bad             | 50%  | 51% | 49%  | 51% | 49% | 48% | 51% |

| Unweighted base                  | 2483 | 568 | 1866 | 868 | 681 | 543 | 375 |
|----------------------------------|------|-----|------|-----|-----|-----|-----|
| Base: All US adults              | 2483 | 629 | 1800 | 920 | 669 | 512 | 364 |
| Very happy                       | 10%  | 14% | 9%   | 11% | 7%  | 13% | 6%  |
| Somewhat happy                   | 7%   | 9%  | 6%   | 7%  | 8%  | 8%  | 7%  |
| It has no effect on my happiness | 54%  | 46% | 56%  | 52% | 58% | 51% | 52% |
| Somewhat unhappy                 | 5%   | 6%  | 5%   | 5%  | 5%  | 6%  | 5%  |
| Very unhappy                     | 16%  | 17% | 15%  | 16% | 17% | 14% | 15% |
| Don't know                       | 8%   | 7%  | 9%   | 9%  | 5%  | 7%  | 15% |
| Net: Happy                       | 17%  | 23% | 15%  | 18% | 15% | 22% | 13% |
| Net: Unhappy                     | 21%  | 23% | 20%  | 21% | 22% | 20% | 20% |

US\_nat Sample: 20th - 24th October 2016



|       |          | Social networks membership |          |         |         |           |        |           |      |          |           |       |            |      |
|-------|----------|----------------------------|----------|---------|---------|-----------|--------|-----------|------|----------|-----------|-------|------------|------|
| Total | Facebook | Twitter                    | Linkedin | Google+ | MySpace | Pinterest | Tumblr | Instagram | Vine | Snapchat | Periscope | Other | Don't know | None |

ZYM\_q1\_12. Use hair product (e.g., gel, pomade, etc.)

- Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|-------------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very acceptable                     | 56%  | 57%  | 60% | 63% | 57% | 53% | 67% | 67% | 61% | 67% | 67% | 53% | 63% | 26% | 44% |
| Somewhat acceptable                 | 20%  | 20%  | 21% | 18% | 22% | 18% | 18% | 16% | 19% | 21% | 16% | 19% | 20% | 12% | 19% |
| Neither acceptable nor unacceptable | 15%  | 14%  | 12% | 12% | 12% | 19% | 9%  | 11% | 12% | 11% | 13% | 28% | 9%  | 31% | 22% |
| Somewhat unacceptable               | 2%   | 3%   | 2%  | 3%  | 2%  | 4%  | 2%  | 2%  | 3%  | -   | 1%  | -   | 2%  | 4%  | 4%  |
| Very unacceptable                   | 4%   | 3%   | 3%  | 2%  | 4%  | 3%  | 3%  | 2%  | 3%  | -   | 1%  |     | 2%  | -   | 5%  |
| Don't know                          | 3%   | 3%   | 2%  | 2%  | 3%  | 2%  | 2%  | 2%  | 2%  | 1%  | 2%  | -   | 4%  | 26% | 7%  |
| Net: Acceptable                     | 76%  | 78%  | 82% | 81% | 79% | 71% | 85% | 83% | 80% | 88% | 83% | 72% | 82% | 39% | 62% |
| Net: Not acceptable                 | 6%   | 6%   | 5%  | 4%  | 6%  | 7%  | 5%  | 4%  | 6%  | -   | 2%  | -   | 4%  | 4%  | 9%  |

ZYM\_q2. If men began to start wearing makeup regularly to what extent do you think it would be a good or a bad thing?

| Unweighted base      | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|----------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults  | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very good            | 6%   | 6%   | 8%  | 6%  | 7%  | 12% | 5%  | 15% | 11% | 14% | 13% | -   | 5%  | 5%  | 1%  |
| Somewhat good        | 5%   | 5%   | 8%  | 5%  | 8%  | 10% | 6%  | 9%  | 8%  | 5%  | 8%  | -   | 5%  | 3%  | 2%  |
| Neither good nor bad | 32%  | 33%  | 34% | 35% | 33% | 24% | 40% | 44% | 36% | 40% | 35% | 37% | 39% | 18% | 23% |
| Somewhat bad         | 17%  | 18%  | 18% | 18% | 17% | 14% | 16% | 13% | 17% | 20% | 16% | 24% | 15% | 8%  | 13% |
| Very bad             | 33%  | 32%  | 27% | 31% | 31% | 34% | 29% | 15% | 23% | 16% | 22% | 29% | 30% | 28% | 50% |
| Don't know           | 7%   | 7%   | 6%  | 5%  | 4%  | 6%  | 5%  | 4%  | 6%  | 3%  | 6%  | 10% | 5%  | 38% | 11% |
| Net: Good            | 11%  | 11%  | 16% | 12% | 15% | 22% | 11% | 24% | 19% | 20% | 20% | -   | 10% | 8%  | 4%  |
| Net: Bad             | 50%  | 50%  | 44% | 49% | 48% | 49% | 45% | 28% | 39% | 37% | 38% | 52% | 46% | 36% | 63% |

| Unweighted base                  | 2483 | 1855 | 883 | 681 | 814 | 129 | 542 | 161 | 620 | 56  | 338 | 10  | 129 | 41  | 365 |
|----------------------------------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Base: All US adults              | 2483 | 1866 | 921 | 648 | 875 | 145 | 506 | 172 | 676 | 64  | 393 | 11  | 127 | 48  | 328 |
| Very happy                       | 10%  | 11%  | 14% | 11% | 12% | 17% | 14% | 23% | 19% | 22% | 21% | -   | 12% | 2%  | 2%  |
| Somewhat happy                   | 7%   | 7%   | 10% | 9%  | 11% | 8%  | 8%  | 14% | 11% | 7%  | 12% | 18% | 8%  | 6%  | 3%  |
| It has no effect on my happiness | 54%  | 54%  | 51% | 53% | 48% | 49% | 52% | 48% | 46% | 50% | 44% | 47% | 52% | 32% | 55% |
| Somewhat unhappy                 | 5%   | 5%   | 6%  | 6%  | 6%  | 6%  | 5%  | 3%  | 6%  | 6%  | 6%  | 8%  | 3%  | 2%  | 5%  |
| Very unhappy                     | 16%  | 15%  | 15% | 16% | 16% | 15% | 17% | 12% | 11% | 16% | 13% | 27% | 17% | 12% | 23% |
| Don't know                       | 8%   | 8%   | 5%  | 6%  | 7%  | 5%  | 4%  | 1%  | 7%  | -   | 4%  | -   | 8%  | 47% | 11% |
| Net: Happy                       | 17%  | 18%  | 23% | 19% | 23% | 25% | 22% | 37% | 30% | 28% | 33% | 18% | 20% | 8%  | 5%  |
| Net: Unhappy                     | 21%  | 20%  | 20% | 21% | 22% | 21% | 21% | 14% | 17% | 22% | 19% | 35% | 20% | 14% | 28% |

US\_nat Sample: 20th - 24th October 2016



|       | Millennial Breakdown |                |                |                |  |  |  |  |  |  |
|-------|----------------------|----------------|----------------|----------------|--|--|--|--|--|--|
| Total | Millennial 18-       | Millennial 22- | Millennial 26- | Millennial 31- |  |  |  |  |  |  |
|       | 21                   | 25             | 30             | 34             |  |  |  |  |  |  |

ZYM\_q1\_12. Use hair product (e.g., gel, pomade, etc.)

- Use hair product (e.g., gel, pomade, etc.)

| Unweighted base                     | 2483 | 95  | 131 | 298 | 139 |
|-------------------------------------|------|-----|-----|-----|-----|
| Base: All US adults                 | 2483 | 123 | 160 | 323 | 166 |
| Very acceptable                     | 56%  | 59% | 62% | 57% | 57% |
| Somewhat acceptable                 | 20%  | 17% | 21% | 22% | 22% |
| Neither acceptable nor unacceptable | 15%  | 14% | 12% | 15% | 14% |
| Somewhat unacceptable               | 2%   | 1%  | 0%  | 0%  | 1%  |
| Very unacceptable                   | 4%   | 3%  | 1%  | -   | 4%  |
| Don't know                          | 3%   | 5%  | 3%  | 5%  | 2%  |
| Net: Acceptable                     | 76%  | 76% | 83% | 79% | 79% |
| Net: Not acceptable                 | 6%   | 4%  | 1%  | 0%  | 5%  |

ZYM\_q2. If men began to start wearing makeup regularly to what extent do you think it would be a good or a bad thing?

| - 3                  |      |     |     |     |     |
|----------------------|------|-----|-----|-----|-----|
| Unweighted base      | 2483 | 95  | 131 | 298 | 139 |
| Base: All US adults  | 2483 | 123 | 160 | 323 | 166 |
| Very good            | 6%   | 11% | 15% | 11% | 11% |
| Somewhat good        | 5%   | 7%  | 5%  | 10% | 10% |
| Neither good nor bad | 32%  | 35% | 40% | 32% | 39% |
| Somewhat bad         | 17%  | 21% | 14% | 18% | 13% |
| Very bad             | 33%  | 14% | 19% | 20% | 23% |
| Don't know           | 7%   | 11% | 7%  | 10% | 4%  |
| Net: Good            | 11%  | 19% | 20% | 21% | 21% |
| Net: Bad             | 50%  | 35% | 32% | 38% | 36% |

| Unweighted base                  | 2483 | 95  | 131 | 298 | 139 |
|----------------------------------|------|-----|-----|-----|-----|
| Base: All US adults              | 2483 | 123 | 160 | 323 | 166 |
| Very happy                       | 10%  | 19% | 15% | 18% | 16% |
| Somewhat happy                   | 7%   | 11% | 10% | 11% | 15% |
| It has no effect on my happiness | 54%  | 46% | 55% | 44% | 46% |
| Somewhat unhappy                 | 5%   | 3%  | 4%  | 8%  | 6%  |
| Very unhappy                     | 16%  | 14% | 9%  | 10% | 13% |
| Don't know                       | 8%   | 7%  | 6%  | 9%  | 4%  |
| Net: Happy                       | 17%  | 30% | 25% | 29% | 31% |
| Net: Unhappy                     | 21%  | 17% | 13% | 18% | 19% |