

For immediate release

28 February 2012

UK's consumer confidence continues to rise in February – mainly driven by increased

business activity

- The New Year improvement in YouGov's HEAT Index is sustained as it rises again from 92 to 93
- This is largely due to increased business activity reported at workplaces and confidence in the future
- However consumers' current situations have worsened slightly (both in terms of financial situations and job security)
- HEAT Index is now 8 points higher than in February 2011

YouGov's latest findings confirm that the New Year bump in UK consumer confidence continues, albeit at a more modest rate, with February's HEAT index score rising by one point to 93 (figure 1). January's index had seen a four point surge to 92 – the highest recorded level since April 2011, and prior to that – mid 2010. February's numbers confirm that the trend in economic confidence trend is still positive.

This month's increase in the index can largely be attributed to a rise in business activity in the workplace (from 101 to 105, returning to the level it was in November 2011, before the Eurozone crisis broke - figure 2). This has increased confidence in the future and boosted all the forward looking metrics within the HEAT Index.

Against this, however, UK consumers report that their current financial situation has worsened slightly (from 80 to 79) and their expectations for current job security also dropped from 88 to 85.



Figure 1: UK HEAT Index



Source: YouGov Household Economic Activity Tracker, February 2012 **Note:** Based on interviews of 6024 UK residents conducted from 1st – 27th February. Index score is derived from consumer sentiment on 4 metrics (home prices, job security, family financial situation, and business activity) measured retrospectively and prospectively.



Figure 2: Expectations of business activity amongst employees

Source: YouGov Household Economic Activity Tracker, February 2012 **Note:** Based on interviews of 1207 UK residents conducted from 1st – 27th February. Respondents were asked whether they expect business activity at their place of work 12 months from now to be "Lower", "Higher" or "Unchanged".

Stephan Shakespeare, CEO of YouGov plc comments:

"Our HEAT index shows that consumer sentiment is improving. They are seeing more business activity at their workplace and they are more confident in the future economic situation. How the tension between less cash in their wallets but more optimism about how the future will pan out will be a crucial factor over the next few months in determining whether consumers return to the shops."

Waning confidence in the Government

The Government's handling of the economy remains a moot point for the British public as confidence levels are down, dropping two points from last month to 70 – an indication that the Government has to do more in building UK consumers' faith up in fiscal policies.

-ENDS-

Notes to editor:

YouGov's HEAT (Household Economic Activity Tracker) index is a monthly consumer sentiment number based on surveys conducted on a daily basis throughout the month.

For further information on YouGov's Household Economic Activity Tracker visit: http://sixthsense.yougov.com/household-economic-activity-tracker.aspx



Enquiries:

Giovanna Clark

PR Executive

T: +44(0)20 7012 6069

E: giovanna.clark@yougov.com

General YouGov enquiries:

T: +44(0)20 7012 6000

E: info@yougov.co.uk

W: yougov.co.uk

About YouGov

YouGov is an international, full service market research agency offering added value consultancy, qualitative research, field and tab services, syndicated products such as the daily brand perception tracker BrandIndex, fast turnaround omnibus and comprehensive market intelligence reports. YouGov's sector specialist teams serve financial, media, technology and telecoms, FMCG and public sector markets.

YouGov is considered a pioneer of online market research and has a panel of 2.5 million people worldwide, including over 350,000 people in the UK representing all ages, socio-economic groups and other demographic types.

As the most quoted market research agency in the UK, YouGov has a well-documented and published track record illustrating the accuracy of its survey methods.

For further information visit yougov.co.uk