

Sample Size: 613

Fieldwork: 28th - 31st May 2013

Total	Ge	ender			Age						Region			
Total	Male	Female	18 to 24	25 to 34	35 to 44	45 to 54	55+	North	Midlands	East	London	South	Wales	Scotland

There has been recent media coverage regarding large multinational corporations avoiding paying the optimum amount of tax on UK revenues.

Some people believe tax avoidance allows corporations to reinvest more of their profits, leading to job creation and further economic growth.

Others believe that paying the optimum amount of tax is important to support things such as health, education and transport services etc. and is part of Corporate Social Responsibility.

Base: SME decision makers	613	434	179	2	52	103	188	268	102	94	76	103	182	23	33
I have a positive opinion of large multinational corporations avoiding paying															
tax on UK revenues	8%	9%	6%	-	19%	9%	7%	7%	8%	4%	8%	17%	8%	4%	3%
I have no opinion regarding large multinational corporations avoiding paying															
tax on UK revenues	16%	18%	14%	50%	17%	15%	18%	16%	14%	20%	22%	15%	14%	22%	18%
I have a negative opinion of large multinational corporations avoiding paying															
tax on UK revenues	72%	71%	73%	50%	52%	72%	72%	76%	75%	71%	62%	67%	76%	70%	79%
Don't know	3%	2%	7%	-	12%	5%	3%	1%	3%	4%	8%	2%	2%	4%	-



Sample Size: 613

Fieldwork: 28th - 31st May 2013

Total	Comp	any Size			Company annua	l turnover		
Total	Small (less than 50 employees)	Medium (50 to 249 employees)	First year of trading	Up to £999,999	£1 million - £ 9.9 million	£ 10 million +	Don't know	Prefer not to answer

There has been recent media coverage regarding large multinational corporations avoiding paying the optimum amount of tax on UK revenues.

Some people believe tax avoidance allows corporations to reinvest more of their profits, leading to job creation and further economic growth.

Others believe that paying the optimum amount of tax is important to support things such as health, education and transport services etc. and is part of Corporate Social Responsibility.

Base: SME decision makers	613	508	105	21	295	123	58	30	86
I have a positive opinion of large multinational corporations avoiding paying									
tax on UK revenues	8%	8%	10%	-	8%	10%	9%	3%	12%
I have no opinion regarding large multinational corporations avoiding paying									
tax on UK revenues	16%	16%	18%	14%	15%	16%	21%	17%	21%
I have a negative opinion of large multinational corporations avoiding paying									
tax on UK revenues	72%	72%	70%	76%	75%	73%	71%	70%	59%
Don't know	3%	4%	2%	10%	2%	1%	-	10%	8%



Sample Size: 613

Fieldwork: 28th - 31st May 2013

Total				Work industry			
Total	Manufacturing	Construction	Retail	Hospitality and leisure	Financial / Accountancy	Legal	IT & telecoms

There has been recent media coverage regarding large multinational corporations avoiding paying the optimum amount of tax on UK revenues.

Some people believe tax avoidance allows corporations to reinvest more of their profits, leading to job creation and further economic growth.

Others believe that paying the optimum amount of tax is important to support things such as health, education and transport services etc. and is part of Corporate Social Responsibility.

Base: SME decision makers	613	87	59	60	26	78	22	65
I have a positive opinion of large multinational corporations avoiding paying								
tax on UK revenues	8%	10%	5%	3%	4%	17%	5%	12%
I have no opinion regarding large multinational corporations avoiding paying								
tax on UK revenues	16%	21%	10%	15%	15%	21%	9%	17%
I have a negative opinion of large multinational corporations avoiding paying								
tax on UK revenues	72%	67%	81%	78%	73%	62%	77%	69%
Don't know	3%	2%	3%	3%	8%	1%	9%	2%



Sample Size: 613

Fieldwork: 28th - 31st May 2013

Total			Work industr	у		
Total	Media/ marketing/ advertising/ PR & sales	Medical & health services	Education	Transportation & distribution	Real estate	Other

There has been recent media coverage regarding large multinational corporations avoiding paying the optimum amount of tax on UK revenues.

Some people believe tax avoidance allows corporations to reinvest more of their profits, leading to job creation and further economic growth.

Others believe that paying the optimum amount of tax is important to support things such as health, education and transport services etc. and is part of Corporate Social Responsibility.

Base: SME decision makers	613	64	12	14	11	19	90
I have a positive opinion of large multinational corporations avoiding paying							
tax on UK revenues	8%	2%	8%	7%	18%	21%	7%
I have no opinion regarding large multinational corporations avoiding paying							
tax on UK revenues		13%	8%	7%	9%	21%	20%
I have a negative opinion of large multinational corporations avoiding paying							
tax on UK revenues	72%	80%	83%	86%	73%	58%	70%
Don't know	3%	6%	-	-	-	-	3%



Total	Ge	ender			Age						Region			
Total	Male	Female	18 to 24	25 to 34	35 to 44	45 to 54	55+	North	Midlands	East	London	South	Wales	Scotland

Economic stability:

Bas	e: SME decision makers	613	434	179	2	52	103	188	268	102	94	76	103	182	23	33
	Very important	34%	31%	40%	50%	31%	35%	28%	38%	36%	37%	38%	29%	29%	48%	36%
	Fairly important	40%	40%	38%	50%	56%	39%	44%	34%	34%	44%	32%	40%	45%	26%	45%
	Not very important	14%	15%	11%	-	6%	13%	14%	16%	19%	10%	16%	13%	13%	17%	15%
	Not important at all	6%	7%	3%	-	6%	3%	5%	7%	5%	4%	3%	8%	8%	-	-
	Don't know	7%	7%	8%	-	2%	11%	9%	6%	6%	5%	12%	11%	5%	9%	3%
Environmental stability :																
Bas	e: SME decision makers	613	434	179	2	52	103	188	268	102	94	76	103	182	23	33
	Very important	24%	21%	33%	-	17%	30%	20%	26%	28%	24%	24%	16%	23%	39%	36%
	Fairly important	39%	40%	36%	50%	56%	35%	44%	34%	34%	41%	34%	40%	42%	43%	39%
	Not very important	21%	22%	18%	50%	21%	17%	17%	24%	21%	17%	21%	25%	21%	9%	21%
	Not important at all	8%	10%	4%	-	4%	7%	10%	9%	11%	10%	8%	9%	9%	-	-
	Don't know	8%	7%	8%	-	2%	11%	9%	6%	6%	7%	13%	11%	5%	9%	3%
Social stability :	·															
•	e: SME decision makers	613	434	179	2	52	103	188	268	102	94	76	103	182	23	33
•	e: SME decision makers Very important		434 21%	179 32%	2 50%	52 25%	103 25%	188 17%	268 28%	102	94 21%	76 26%	103 19%	182 21%	23 48%	33 33%
•		24%	21%													
•	Very important	24% 43%	21%	32%	50%	25%	25%	17%	28%	26%	21%	26%	19%	21%	48%	33%
•	Very important Fairly important	24% 43% 18%	21% 43%	32% 43%	50% 50%	25% 54%	25% 41%	17% 47%	28% 39%	26% 41%	21% 49%	26% 38%	19% 43%	21% 44%	48% 30%	33% 52%
•	Very important Fairly important Not very important	24% 43% 18% 7%	21% 43% 20%	32% 43% 12%	50% 50% -	25% 54% 13%	25% 41% 16%	17% 47% 19%	28% 39% 19%	26% 41% 20%	21% 49% 18%	26% 38% 18%	19% 43% 22%	21% 44% 16%	48% 30% 13%	33% 52% 9%
•	Very important Fairly important Not very important Not important at all	24% 43% 18% 7%	21% 43% 20% 8%	32% 43% 12% 4%	50% 50% - -	25% 54% 13% 4%	25% 41% 16% 7%	17% 47% 19% 7%	28% 39% 19% 7%	26% 41% 20% 6%	21% 49% 18% 5%	26% 38% 18% 5%	19% 43% 22% 5%	21% 44% 16% 11%	48% 30% 13% -	33% 52% 9% 3%
Bas A business' reputation :	Very important Fairly important Not very important Not important at all	24% 43% 18% 7% 8%	21% 43% 20% 8%	32% 43% 12% 4%	50% 50% - -	25% 54% 13% 4%	25% 41% 16% 7%	17% 47% 19% 7%	28% 39% 19% 7%	26% 41% 20% 6%	21% 49% 18% 5%	26% 38% 18% 5%	19% 43% 22% 5%	21% 44% 16% 11%	48% 30% 13% -	33% 52% 9% 3%
Bas A business' reputation :	Very important Fairly important Not very important Not important at all Don't know e: SME decision makers Very important	24% 43% 18% 7% 8% 613 38%	21% 43% 20% 8% 8%	32% 43% 12% 4% 9%	50% 50% - - -	25% 54% 13% 4% 4%	25% 41% 16% 7% 12%	17% 47% 19% 7% 9%	28% 39% 19% 7% 7%	26% 41% 20% 6% 7%	21% 49% 18% 5% 6%	26% 38% 18% 5% 12%	19% 43% 22% 5% 11%	21% 44% 16% 11% 8%	48% 30% 13% - 9%	33% 52% 9% 3% 3%
Bas A business' reputation :	Very important Fairly important Not very important Not important at all Don't know e: SME decision makers Very important Fairly important	24% 43% 18% 7% 8% 613 38% 41%	21% 43% 20% 8% 8% 434	32% 43% 12% 4% 9%	50% 50% - - - 2	25% 54% 13% 4% 4%	25% 41% 16% 7% 12%	17% 47% 19% 7% 9%	28% 39% 19% 7% 7%	26% 41% 20% 6% 7%	21% 49% 18% 5% 6%	26% 38% 18% 5% 12%	19% 43% 22% 5% 11%	21% 44% 16% 11% 8%	48% 30% 13% - 9%	33% 52% 9% 3% 3%
Bas A business' reputation :	Very important Fairly important Not very important Not important at all Don't know e: SME decision makers Very important	24% 43% 18% 7% 8% 613 38% 41%	21% 43% 20% 8% 8% 434	32% 43% 12% 4% 9% 179 44%	50% 50% - - - 2 100%	25% 54% 13% 4% 4% 52 33%	25% 41% 16% 7% 12%	17% 47% 19% 7% 9% 188 33%	28% 39% 19% 7% 7% 268 40%	26% 41% 20% 6% 7% 102 35%	21% 49% 18% 5% 6% 94 38%	26% 38% 18% 5% 12%	19% 43% 22% 5% 11% 103 31%	21% 44% 16% 11% 8% 182 40%	48% 30% 13% - 9% 23 43%	33% 52% 9% 3% 3% 33
Bas A business' reputation :	Very important Fairly important Not very important Not important at all Don't know e: SME decision makers Very important Fairly important	24% 43% 18% 7% 8% 613 38% 41% 11% 4%	21% 43% 20% 8% 8% 434 434 42%	32% 43% 12% 4% 9% 179 44% 38%	50% 50% - - - 2 100%	25% 54% 13% 4% 4% 52 33% 52%	25% 41% 16% 7% 12% 103 42% 38%	17% 47% 19% 7% 9% 188 33% 45%	28% 39% 19% 7% 7% 268 40% 37%	26% 41% 20% 6% 7% 102 35% 42%	21% 49% 18% 5% 6% 94 38% 47%	26% 38% 18% 5% 12% 76 39% 36%	19% 43% 22% 5% 11% 103 31% 46%	21% 44% 16% 11% 8% 182 40% 37%	48% 30% 13% - 9% 23 43% 43%	33% 52% 9% 3% 3% 33 45% 33%



Total	Comp	any Size			Company annua	l turnover		
Total	Small (less than 50 employees)	Medium (50 to 249 employees)	First year of trading	Up to £999,999	£1 million - £ 9.9 million	£ 10 million +	Don't know	Prefer not to answer

Economic stability:

Base: SME decision makers	613	508	105	21	295	123	58	30	86
Very important	34%	33%	37%	33%	33%	38%	22%	33%	40%
Fairly important	40%	41%	33%	48%	41%	37%	47%	47%	29%
Not very important	14%	12%	25%	10%	12%	17%	28%	13%	9%
Not important at all	6%	6%	4%	-	6%	7%	3%	-	8%
Don't know	7%	8%	1%	10%	8%	2%	-	7%	14%
Environmental stability :									
Base: SME decision makers	613	508	105	21	295	123	58	30	86
Very important	24%	24%	25%	38%	22%	27%	14%	23%	30%
Fairly important	39%	40%	36%	43%	38%	38%	45%	47%	38%
Not very important	21%	19%	29%	5%	22%	22%	31%	23%	12%
Not important at all	8%	9%	8%	5%	9%	11%	9%	-	6%
Don't know	8%	8%	3%	10%	9%	2%	2%	7%	14%
Social stability :	-								
Base: SME decision makers	613	508	105	21	295	123	58	30	86
Very important	24%	23%	29%	29%	22%	28%	14%	37%	26%
Fairly important	43%	44%	40%	52%	43%	45%	45%	40%	40%
Not very important	18%	17%	23%	5%	18%	20%	31%	13%	13%
Not important at all	7%	7%	6%	-	8%	7%	7%	-	7%
Don't know	8%	9%	3%	14%	9%	2%	3%	10%	15%
A business' reputation :									
Base: SME decision makers	613	508	105	21	295	123	58	30	86
Very important	38%	37%	41%	48%	37%	41%	31%	47%	36%
Fairly important	41%	40%	43%	43%	40%	41%	52%	33%	36%
Not very important	11%	11%	11%	-	11%	10%	12%	13%	14%
Not important at all	4%	4%	3%	-	5%	6%	3%	-	2%
	7%								



Total				Work industry			
Total	Manufacturing	Construction	Retail	Hospitality and leisure	Financial / Accountancy	Legal	IT & telecoms

Economic stability :								
Base: SME decision maker	613	87	59	60	26	78	22	65
Very importar	t 34%	30%	32%	45%	42%	29%	32%	26%
Fairly importar	t 40%	32%	41%	33%	38%	40%	55%	43%
Not very importar	t 14%	21%	8%	8%	15%	17%	9%	20%
Not important at a	ll 6%	10%	5%	5%	4%	9%	-	5%
Don't know	v 7%	7%	14%	8%	-	5%	5%	6%
Environmental stability :								
Base: SME decision makers	613	87	59	60	26	78	22	65
Very importar	t 24%	21%	17%	25%	31%	19%	18%	29%
Fairly importar	t 39%	34%	42%	38%	42%	41%	55%	34%
Not very importar	t 21%	22%	19%	20%	12%	28%	9%	26%
Not important at a		15%	8%	7%	15%	6%	14%	6%
Don't know	v 8%	8%	14%	10%	-	5%	5%	5%
Social stability :								
Base: SME decision makers		87	59	60	26	78	22	65
Very importar	t 24%	17%	24%	27%	31%	22%	27%	26%
Fairly importar		39%	41%	50%	42%	44%	45%	38%
Not very importar	t 18%	26%	12%	7%	23%	21%	14%	20%
Not important at a	II 7%	9%	7%	7%	4%	10%	9%	9%
Don't know	v 8%	8%	17%	10%	-	4%	5%	6%
A business' reputation :			T				1 1	1
Base: SME decision maker		87	59	60	26	78	22	65
Very importar		30%	34%	42%	46%	32%	36%	38%
Fairly importar		46%	36%	43%	38%	49%	50%	35%
Not very importar		9%	14%	3%	15%	12%	9%	14%
Not important at a	.,.	7%	3%	7%	-	4%	-	6%
Don't know	v 7%	8%	14%	5%	-	4%	5%	6%



Total	Work industry									
Total	Media/ marketing/ advertising/ PR & sales	Medical & health services	Education	Transportation & distribution	Real estate	Other				

Economic stability :								
	Base: SME decision makers	613	64	12	14	11	19	90
	Very important	34%	39%	50%	50%	36%	21%	29%
	Fairly important	40%	38%	33%	36%	55%	63%	43%
	Not very important	14%	11%	8%	14%	9%	11%	13%
	Not important at all	6%	5%	-	-	-	5%	4%
	Don't know	7%	8%	8%	-	-	-	10%
Environmental stability :								
	Base: SME decision makers	613	64	12	14	11	19	90
	Very important	24%	27%	42%	43%	18%	16%	24%
	Fairly important	39%	39%	42%	36%	45%	47%	39%
	Not very important	21%	19%	8%	21%	36%	26%	17%
	Not important at all	8%	6%	-	-	-	11%	9%
	Don't know	8%	9%	8%	-	-	-	11%
Social stability :								
	Base: SME decision makers		64	12	14	11	19	90
	Very important	24%	27%	33%	29%	27%	26%	21%
	Fairly important	43%	41%	42%	50%	55%	63%	43%
	Not very important	18%	20%	8%	14%	18%	5%	19%
	Not important at all	7%	2%	-	7%	-	5%	6%
	Don't know	8%	11%	17%	-	-	-	11%
A business' reputation :				_			•	
	Base: SME decision makers	613	64	12	14	11	19	90
	Very important	38%	45%	50%	50%	45%	37%	37%
	Fairly important	41%	36%	25%	21%	36%	47%	42%
	Not very important	11%	11%	17%	14%	18%	11%	9%
	Not important at all	4%	2%	-	14%	-	5%	2%
	Don't know	7%	6%	8%	-	-	-	10%



Total	Ge	ender		Age					Region						
Total	Male	Female	18 to 24	25 to 34	35 to 44	45 to 54	55+	North	Midlands	East	London	South	Wales	Scotland	

103

19%

50%

182

23%

45%

23

52%

17%

33

42%

36%

Community development (e.g. by investing money in the community):

Base: SME decision makers	613	434	179	2	52	103	188	268	102	94	76
Very important	26%	21%	40%	-	29%	26%	21%	29%	32%	19%	29%
Fairly important	42%	44%	37%	50%	46%	43%	47%	37%	34%	51%	36%
Niet	4001		4001	I	4-01	4-04	4001	0001	- 401	400/	

Not very important 19% | 22% 12% 16% 20% 17% 19% 22% 21% 17% 17% 23% 24% 16% Not important at all 6% 7% 4% 50% 6% 5% 7% 6% 4% 9% 4% 5% 9% Don't know 6% 7% 2% 10% 8% 5% 6% 5% 12% 9% 5% 9%

Thinking about this financial year (i.e. April 2013 to March 2014)...Do you expect your business' annual turnover to increase or decrease compared to last financial year (i.e. April 2012 to March 2013), or do you think it will be about the same?

Base: SME decision makers	613	434	179	2	52	103	188	268	102	94	76	103	182	23	33
I think the business' annual turnover will increas		33%	26%	50%	37%	32%	31%	29%	31%	27%	25%	27%	40%	26%	18%
I think the business' annual turnover will be about the same	41%	40%	43%	-	33%	40%	42%	43%	43%	41%	43%	51%	35%	35%	33%
I think the business' annual turnover will decrease	20%	20%	19%	-	17%	17%	18%	23%	18%	18%	21%	12%	21%	35%	36%
Don't know	5%	4%	7%	50%	12%	6%	5%	3%	4%	10%	5%	7%	2%	4%	6%
Not applicable - first year of trading	3%	3%	6%	-	2%	6%	4%	3%	4%	4%	5%	3%	2%	-	6%



Total	Comp	any Size	Company annual turnover						
Total	Small (less than 50 employees)	Medium (50 to 249 employees)	First year of trading	Up to £999,999	£1 million - £ 9.9 million	£ 10 million +	Don't know	Prefer not to answer	

Community development (e.g. by investing money in the community):

Base: SME decision makers	613	508	105	21	295	123	58	30	86
Very important	26%	26%	28%	43%	26%	28%	14%	30%	28%
Fairly important	42%	43%	37%	43%	42%	41%	48%	47%	40%
Not very important	19%	18%	27%	5%	18%	23%	33%	13%	16%
Not important at all	6%	6%	8%	-	7%	7%	5%	3%	5%
Don't know	7%	8%	1%	10%	8%	2%	-	7%	12%

Thinking about this financial year (i.e. April 2013 to March 2014)...Do you expect your business' annual turnover to increase or decrease compared to last financial year (i.e. April 2012 to March 2013), or do you think it will be about the same?

Base: SME decision makers	613	508	105	21	295	123	58	30	86
I think the business' annual turnover will increase	31%	28%	47%	-	23%	44%	60%	37%	23%
I think the business' annual turnover will be about the same	41%	42%	35%	-	46%	41%	29%	40%	42%
I think the business' annual turnover will decrease	20%	20%	16%	-	26%	15%	10%	10%	20%
Don't know	5%	6%	2%	-	4%	-	-	13%	15%
Not applicable - first year of trading	3%	4%	-	100%	-	-	-	-	-



Total	Work industry										
Total	Manufacturing	Construction	Retail	Hospitality and leisure	Financial / Accountancy	Legal	IT & telecoms				

Community development (e.g. by investing money in the community):

Base: SME decision makers	613	87	59	60	26	78	22	65
Very important	26%	20%	25%	27%	31%	24%	27%	26%
Fairly important	42%	36%	46%	45%	38%	42%	50%	43%
Not very important	19%	29%	12%	13%	31%	23%	5%	15%
Not important at all	6%	9%	5%	5%	-	6%	14%	9%
Don't know	7%	7%	12%	10%	-	4%	5%	6%

Thinking about this financial year (i.e. April 2013 to March 2014)...Do you expect your business' annual turnover to increase or decrease compared to last financial year (i.e. April 2012 to March 2013), or do you think it will be about the same?

Base: SME decision makers	613	87	59	60	26	78	22	65
I think the business' annual turnover will increase		36%	24%	30%	38%	44%	14%	34%
I think the business' annual turnover will be about the same	41%	40%	32%	32%	38%	40%	55%	45%
I think the business' annual turnover will decrease		21%	31%	25%	15%	12%	23%	15%
Don't know	5%	2%	8%	8%	4%	3%	5%	5%
Not applicable - first year of trading	3%	1%	5%	5%	4%	3%	5%	2%



Total	Work industry									
Total	Media/ marketing/ advertising/ PR & sales	Medical & nealth	Education	Transportation & distribution	Real estate	Other				

Community development (e.g. by investing money in the community):

Base: SME decision makers	613	64	12	14	11	19	90
Very important	26%	28%	42%	50%	27%	21%	24%
Fairly important	42%	50%	33%	29%	36%	68%	36%
Not very important	19%	14%	17%	21%	27%	5%	24%
Not important at all	6%	2%	-	-	9%	5%	7%
Don't know	7%	6%	8%	-	-	-	9%

Thinking about this financial year (i.e. April 2013 to March 2014)...Do you expect your business' annual turnover to increase or decrease compared to last financial year (i.e. April 2012 to March 2013), or do you think it will be about the same?

Base: SME decision makers	613	64	12	14	11	19	90
I think the business' annual turnover will increase		22%	42%	29%	36%	26%	28%
I think the business' annual turnover will be about the same	41%	45%	33%	43%	18%	47%	49%
I think the business' annual turnover will decrease		20%	25%	29%	45%	16%	16%
Don't know	5%	8%	-	-	-	-	3%
Not applicable - first year of trading	3%	5%	-	-	-	11%	4%