## YouGov Survey Results

Sample Size: 1973
Fieldwork: 6th - 8th April 2010

|  |  | Gender |  | Age |  |  | Social Grade |  | Region |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Male | Female | 18-34 | 35-54 | 55+ | ABC1 | C2DE | London | Rest of South | Midlands I Wales | North | Scotland |
| All GB Adults | 1973 | 941 | 1026 | 524 | 641 | 634 | 1070 | 892 | 252 | 651 | 415 | 473 | 170 |
| Unweighted Sample | 1972 | 995 | 971 | 599 | 636 | 563 | 1285 | 676 | 275 | 730 | 362 | 416 | 177 |
|  | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% |

magine there is a sale at your favourite clothe
shop. How do you approach a shopping trip
there?
I will only consider purchasing something I really like, regardless of price usually buy, if thang something I would no I will purchase anything in the shop, regardless of whether I like it or not, if the price is attractive
enough

$$
\begin{aligned}
& \text { None of the above } \\
& \text { Don't know }
\end{aligned}
$$

| $\mathbf{4 5}$ | 43 | 48 | 47 | 42 | 48 | 47 | 44 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{3 9}$ | 39 | 39 | 43 | 40 | 33 | 37 | 41 |
|  |  |  |  |  |  |  |  |
| $\mathbf{3}$ | 3 | 2 | 3 | 3 | 2 | 2 | 3 |
| $\mathbf{1 2}$ | 15 | 9 | 6 | 14 | 15 | 13 | 10 |
| $\mathbf{1}$ | 1 | 1 | 1 | 2 | 1 | 1 | 2 |


| 53 | 44 | 45 | 43 | 47 |
| :---: | :---: | :---: | :---: | :---: |
| 36 | 40 | 34 | 42 | 41 |
|  |  |  |  |  |
| 0 | 2 | 3 | 3 | 4 |
| 10 | 12 | 14 | 12 | 9 |
| 1 | 1 | 3 | 1 | 0 |

At the same sale clothes are separated into
different price points, there is a rack for $£ 10$
items and a separate rack for $£ 20$ items. At the
till, the shopkeeper asks whether your item came
from the $£ 10$ rack. You know that it came from
the $£ 20$ rack. How do you respond?
You answer that it came from the $£ 20$ rack
You plead ignorance, hope she assumes the $£ 10$ rack but if she believes otherwise you won't argue You agree, claiming that it did come from the $£ 10$

$$
\begin{array}{r}
\text { rack } \\
\text { Don't know }
\end{array}
$$

61
28
6
5
67
20
8
5

64
69
(2) ene

$$
\begin{aligned}
& 7 \\
& 5
\end{aligned}
$$

|

$$
\begin{gathered}
20 \\
7
\end{gathered}
$$

|  |  | Gender |  | Age |  |  | Social Grade |  | Region |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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|  | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% | \% |

On the same trip, you notice the item of clothing you had come to the sale specifically to buy is completely out of stock. You spy the last item hanging on changing room rack because another ustomer is waiting to try it on. Do you:?

Snatch it while the customer and sales assistant are not looking Wait until they have tried it on and hope they don want to buy it
Explain your position to the other customer and hope they are sympathetic Leave the shop without your prized item Offer the customer more money that the item is on sale for
None of the above

Don't know

| $\mathbf{3}$ | 3 | 4 | 3 | 5 | 1 | 4 | 2 | 6 | 2 | 3 | 3 | 4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{6 1}$ | 51 | 70 | 60 | 57 | 65 | 61 | 61 | 58 | 61 | 63 | 62 | 58 |
| $\mathbf{4}$ | 6 | 2 | 4 | 4 | 3 | 5 | 3 | 4 | 4 | 5 | 4 | 2 |
| $\mathbf{2 0}$ | 26 | 15 | 21 | 23 | 18 | 22 | 18 | 18 | 20 | 17 | 22 | 26 |
| $\mathbf{0}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\mathbf{9}$ | 11 | 7 | 6 | 9 | 12 | 6 | 12 | 6 | 11 | 9 | 7 | 9 |
| $\mathbf{3}$ | 4 | 2 | 5 | 3 | 1 | 2 | 5 | 7 | 2 | 3 | 2 | 2 |

