# BRINGING THE CUSTOMER TO LIFE

# DECONSTRUCTING THE BRIEF

"pioneer of online market research" INNOVATIVE OUTCOME

"propose an innovative information design experience" EXPERIENCE - NOT NECESSARILY DIGITAL

"showcases and contrasts, exceptions and connections" SHOW DIFFERENCES AND SIMILARITIES

"focused on comparison"	RESEARCH COMPARATIVE DATA VISUALISATION
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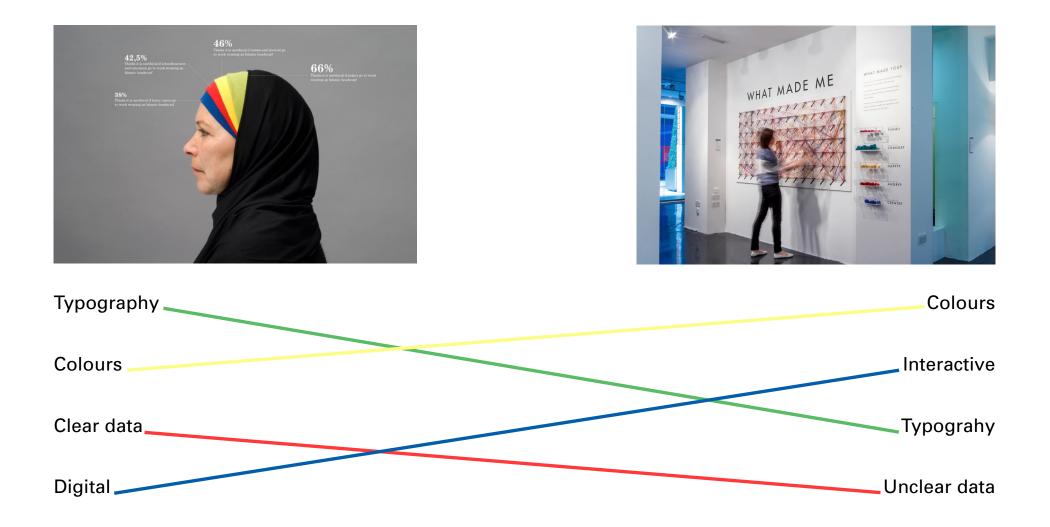
"consider the user experience" MUST BE USER FRIENDLY - CLEAR

"demonstrate our ability to show we understand" THOROUGH OVERVIEW OF CASE STUDIES

# INITIAL THOUGHTS



# RESEARCH



# USING THE TOOL

#### NEW LOOK

Category	Variable	Entity	Answer	zscore	Index	Target group %	Target group base	Control group %	Control group base	Diff
Attitudes / Fashion	Level of agreement	I keep up to date with current fashion trends	Definitely agree	3.64	249	8%	580	3%	25766	4.89
Attitudes / Fashion	Level of agreement	I like to think of myself as well-dressed	Definitely agree	3.57	180	13%	581	7%	26038	5.98
Attitudes / Brands	Level of agreement	I like trying new brands	Definitely agree	3.39	150	12%	1065	8%	46079	4.06
Attitudes / Fashion	Level of agreement	I spend a lot on clothes	Definitely agree	1.99	188	4%	581	2%	25627	1.95
Attitudes / Brands	Level of agreement	Celebrity endorsements have an effect on the things I buy	Definitely agree	0.27	110	1%	1065	1%	46162	0.11
Attitudes / Brands	Level of agreement	I tend to stick to brands I like	Definitely agree	-1.66	81	6%	1101	7%	47938	-1.39
Attitudes / Fashion	Level of agreement	When buying clothes I choose comfort over style	Definitely agree	-4.78	57	9%	580	16%	25683	-6.76

#### **INITIAL DATA POINTS**

Demographics

Shopping habbits

Brand attitudes

#### PRIMARK

Category	Variable	Entity	Answer	zscore	Index	Target group %	Target group base	Control group %	Control group base	Diff
Attitudes / Fashion	Level of agreement	I like to think of myself as well-dressed	Definitely agree	3.20	144	11%	1087	7%	26038	3.27
Attitudes / Fashion	Level of agreement	I spend a lot on clothes	Definitely agree	1.03	125	3%	1080	2%	25627	0.56
Attitudes / Brands	Level of agreement	I like trying new brands	Definitely agree	0.92	108	9%	2127	8%	46079	0.63
Attitudes / Fashion	Level of agreement	I keep up to date with current fashion trends	Definitely agree	0.52	110	4%	1080	3%	25766	0.32
Attitudes / Fashion	Level of agreement	When buying clothes I choose comfort over style	Definitely agree	-1.35	90	14%	1077	16%	25683	-1.57
Attitudes / Brands	Level of agreement	I tend to stick to brands I like	Definitely agree	-2.30	82	6%	2257	7%	47938	-1.28
Attitudes / Brands	Level of agreement	Celebrity endorsements have an effect on the things I buy	Definitely agree	-7.03	23	0%	2127	1%	46162	-0.93

CHOICE New Look VS Primark

#### CREATED MY OWN PROFILES, SO FAR

# IN STORE



### PRIMARK

- Breaking Bad
- Emojis
- Discounts
- Frequent signage
- Stickers
- Large men's
- Accessories
- Kids
- Homewear
- Nightwear
- Messy



#### NEW LOOK

- Hogwarts
- "I'm so fancy"
- Discounts
- Clear signage
- Organised
- Smaller men's
- Less accessories
- 9-15′s
- Plus size
- Pregnancy
- Nightwear

# COLOUR & MATERIALS



#### WICKES SEALED CORK FLOORING TILE 305X305MM

Product Code: 620950

Pack Coverage: 0.84 m<sup>2</sup> Colour: Cork Material: Cork Pack Quantity: 9 Length: 305 mm Width: 305 mm Usage: Bathroom - Kitchen Thickness: 3.2 mm Brand Name: Wickes

19 Reviews | Write a review

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#### **CORK BOARD**

The search!

Potential to expand

Width

THREAD Apt for case studies Contrasting colours

# TYPOGRAPHY & THE PROCESS



### LASER Fiddled with the settings Power = 50\_\_\_\_\_\_ Speed = 50\_\_\_\_\_\_

### FONT CHOICE

Testing

### Gill Sans

Back or front of cork?

FRONT

BACK

## THE FINAL PIECE

