## YouGov

July 6-8, 2016
YouGov

1. Entrepreneur | Started a Business

Have you ever started your own business?

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Yes, and I worked at it full time | 12\% | 14\% | 11\% | 3\% | 12\% | 14\% | 20\% | 14\% | 9\% | 12\% | 4\% |
| Yes, but it was only in addition to other paid employment | 13\% | 17\% | 9\% | 12\% | 15\% | 14\% | 10\% | 13\% | 11\% | 23\% | 4\% |
| No, never | 75\% | 69\% | 80\% | 84\% | 74\% | 72\% | 70\% | 73\% | 80\% | 65\% | 92\% |
| Totals (Unweighted N) | $\begin{aligned} & 100 \% \\ & (998) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (485) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (513) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (165) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (254) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (386) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (193) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (704) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (130) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (109) \end{aligned}$ | $\begin{gathered} 100 \% \\ (55) \end{gathered}$ |


|  | Total | Party ID (3 category) |  |  | Family Income (3 category) |  |  |  | Census Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Democrat | Independent | Republican | Under \$50K | \$50-100K | \$100K or more | Prefer not to say | Northeast | Midwest | South | West |
| Yes, and I worked at it full time | 12\% | 14\% | 8\% | 18\% | 10\% | 15\% | 18\% | 12\% | 13\% | 10\% | 14\% | 12\% |
| Yes, but it was only in addition to other paid employment | 13\% | 12\% | 16\% | 11\% | 10\% | 19\% | 17\% | 9\% | 10\% | 13\% | 11\% | 20\% |
| No, never | 75\% | 74\% | 77\% | 72\% | 79\% | 66\% | 65\% | 79\% | 77\% | 77\% | 75\% | 68\% |
| Totals (Unweighted N) | $\begin{aligned} & 100 \% \\ & (998) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (353) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (388) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (257) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (469) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (270) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (111) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (148) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (182) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (199) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (404) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (213) \end{aligned}$ |

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## 2. Entrepreneur | Want to Run a Business

Would you want to run your own business?

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Definitely | 23\% | 28\% | 18\% | 26\% | 26\% | 21\% | 21\% | 17\% | 34\% | 43\% | 30\% |
| Probably | 27\% | 31\% | 24\% | 39\% | 31\% | 27\% | 12\% | 25\% | 30\% | 31\% | 31\% |
| Probably not | 18\% | 18\% | 18\% | 19\% | 13\% | 19\% | 21\% | 21\% | 11\% | 4\% | 26\% |
| Definitely not | 21\% | 16\% | 26\% | 10\% | 18\% | 20\% | 35\% | 24\% | 18\% | 11\% | 9\% |
| Not sure | 11\% | 8\% | 14\% | 6\% | 12\% | 14\% | 11\% | 13\% | 7\% | 10\% | 3\% |
| Totals | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| (Unweighted N) | (999) | (484) | (515) | (166) | (253) | (386) | (194) | (706) | (129) | (109) | (55) |



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## 3. Entrepreneur | Risk Taking

Would you say that you like or dislike taking risks?

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Like taking risks | 32\% | 37\% | 27\% | 37\% | 41\% | 31\% | 19\% | 27\% | 45\% | 55\% | 23\% |
| Dislike taking risks | 46\% | 43\% | 50\% | 36\% | 44\% | 45\% | 61\% | 53\% | 35\% | 26\% | 32\% |
| Not sure | 22\% | 20\% | 23\% | 27\% | 15\% | 24\% | 20\% | 20\% | 21\% | 19\% | 44\% |
| Totals | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| (Unweighted N) | (998) | (484) | (514) | (166) | (254) | (385) | (193) | (704) | (130) | (109) | (55) |


|  | Total | Party ID (3 category) |  |  | Family Income (3 category) |  |  |  | Census Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Democrat | Independent | Republican | Under \$50K | \$50-100K | \$100K or more | Prefer not to say | Northeast | Midwest | South | West |
| Like taking risks | 32\% | 33\% | 31\% | 31\% | 30\% | 34\% | 40\% | 32\% | 26\% | 27\% | 38\% | 34\% |
| Dislike taking risks | 46\% | 43\% | 43\% | 57\% | 49\% | 49\% | 43\% | 34\% | 50\% | 46\% | 47\% | 44\% |
| Not sure | 22\% | 24\% | 26\% | 11\% | 21\% | 17\% | 17\% | 34\% | 24\% | 28\% | 16\% | 22\% |
| Totals (Unweighted N) | $\begin{aligned} & 100 \% \\ & (998) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (354) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (387) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (257) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (468) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (271) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (111) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (148) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (182) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (198) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (404) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (214) \end{aligned}$ |

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4. Entrepreneur | Income Stability

Thinking about your income, which statement comes closest to your opinion?

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| I would rather have a stable and secure income, even if it was not particularly high | 66\% | 60\% | 72\% | 58\% | 63\% | 68\% | 74\% | 72\% | 60\% | 50\% | 48\% |
| I would rather have the chance of earning a lot of money, even if it was |  |  |  |  |  |  |  |  |  |  |  |
| risky | 22\% | 32\% | 14\% | 23\% | 27\% | 21\% | 19\% | 19\% | 28\% | 35\% | 22\% |
| Not sure | 11\% | 8\% | 14\% | 19\% | 9\% | 11\% | 7\% | 9\% | 12\% | 15\% | 30\% |
| Totals | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| (Unweighted N ) | $(1,000)$ | (485) | (515) | (166) | (254) | (386) | (194) | (706) | (130) | (109) | (55) |


|  | Total | Party ID (3 category) |  |  | Family Income (3 category) |  |  |  | Census Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Democrat | Independent | Republican | Under \$50K | \$50-100K | \$100K or more | Prefer not to say | Northeast | Midwest | South | West |
| I would rather have a stable and secure income, even if it was not particularly high | 66\% | 71\% | 63\% | 65\% | 70\% | 66\% | 59\% | 59\% | 72\% | 75\% | 63\% | 57\% |
| I would rather have the chance of earning a lot of money, even if it was |  |  |  |  |  |  |  |  |  |  |  |  |
| risky | 22\% | 21\% | 24\% | 21\% | 22\% | 25\% | 33\% | 15\% | 16\% | 17\% | 27\% | 26\% |
| Not sure | 11\% | 8\% | 13\% | 13\% | 9\% | 9\% | 8\% | 26\% | 12\% | 8\% | 10\% | 17\% |
| Totals | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| (Unweighted N) | $(1,000)$ | (354) | (388) | (258) | (470) | (271) | (111) | (148) | (182) | (200) | (404) | (214) |

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5. Entrepreneur | Team Work

Do you work better alone or in a team?

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Work better alone | 59\% | 61\% | 58\% | 57\% | 51\% | 64\% | 63\% | 61\% | 56\% | 59\% | 48\% |
| Work better in a team | 29\% | 29\% | 28\% | 27\% | 38\% | 26\% | 24\% | 27\% | 34\% | 32\% | 27\% |
| Not sure | 12\% | 10\% | 14\% | 16\% | 11\% | 10\% | 12\% | 12\% | 10\% | 9\% | 25\% |
| Totals | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| (Unweighted N) | (997) | (484) | (513) | (166) | (253) | (385) | (193) | (703) | (130) | (109) | (55) |


|  | Total | Party ID (3 category) |  |  | Family Income (3 category) |  |  |  | Census Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Democrat | Independent | Republican | Under \$50K | \$50-100K | \$100K or more | Prefer not to say | Northeast | Midwest | South | West |
| Work better alone | 59\% | 61\% | 62\% | 53\% | 63\% | 59\% | 51\% | 53\% | 61\% | 70\% | 53\% | 56\% |
| Work better in a team | 29\% | 31\% | 20\% | 39\% | 26\% | 34\% | 40\% | 20\% | 25\% | 22\% | 37\% | 24\% |
| Not sure | 12\% | 8\% | 18\% | 8\% | 11\% | 7\% | 8\% | 27\% | 14\% | 8\% | 10\% | 20\% |
| Totals | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| (Unweighted N ) | (997) | (353) | (387) | (257) | (470) | (270) | (111) | (146) | (182) | (198) | (404) | (213) |

## YouGov

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## Interviewing Dates

Target population
Sampling method

Weighting

Number of respondents
Margin of error
Survey mode
Questions not reported

July 6-8, 2016
U.S. citizens, aged 18 and over

Respondents were selected from YouGov's opt-in Internet panel using sample matching. A random sample (stratified by gender, age, race, education, voter registration, political ideology, party identification, geographic region, and voter registration) was selected from the 2014 American Community Study Voter registration and party identification were imputed from the November 2014 Current Population Survey Registration and Voting Supplement.

The sample was weighted using propensity scores based on gender, age race, education, political ideology, geographic region and voter registration The weights range from 0 to 6.057, with a mean of one and a standard deviation of 1.152 .

1000
$\pm 4.7 \%$ (adjusted for weighting)
Web-based interviews

20 questions not reported.

