YouGov
April 19-22, 2016
YouGov

## 1. Immediate Savings

How much money do you have in savings that you could use within a few days if you needed to?

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Nothing | 22\% | 21\% | 23\% | 23\% | 25\% | 26\% | 13\% | 19\% | 34\% | 30\% | 17\% |
| Under \$1,000 | 21\% | 24\% | 19\% | 31\% | 24\% | 20\% | 11\% | 18\% | 25\% | 30\% | 31\% |
| \$1,000 to \$5,000 | 17\% | 18\% | 16\% | 20\% | 20\% | 14\% | 16\% | 18\% | 14\% | 11\% | 20\% |
| \$5,001 to \$10,000 | 9\% | 8\% | 10\% | 9\% | 9\% | 8\% | 11\% | 11\% | 6\% | 4\% | 6\% |
| Over \$10,000 | 20\% | 21\% | 20\% | 7\% | 9\% | 24\% | 38\% | 24\% | 9\% | 13\% | 20\% |
| Not sure | 10\% | 7\% | 13\% | 9\% | 12\% | 9\% | 12\% | 10\% | 13\% | 13\% | 6\% |
| Totals <br> (Unweighted N) | $\begin{aligned} & 100 \% \\ & (998) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (486) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (512) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (166) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (245) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (393) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (194) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (699) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (128) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (112) \end{aligned}$ | $\begin{gathered} 100 \% \\ (59) \end{gathered}$ |


|  | Total | Party ID (3 category) |  |  | Family Income (3 category) |  |  |  | Census Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Democrat | Independent | Republican | Under \$50K | \$50-100K | \$100K or more | Prefer not to say | Northeast | Midwest | South | West |
| Nothing | 22\% | 28\% | 24\% | 12\% | 31\% | 9\% | 7\% | 22\% | 28\% | 17\% | 25\% | 17\% |
| Under \$1,000 | 21\% | 23\% | 20\% | 20\% | 24\% | 25\% | 6\% | 16\% | 24\% | 21\% | 19\% | 22\% |
| \$1,000 to \$5,000 | 17\% | 14\% | 17\% | 22\% | 15\% | 25\% | 16\% | 8\% | 16\% | 15\% | 15\% | 25\% |
| \$5,001 to \$10,000 | 9\% | 10\% | 7\% | 10\% | 8\% | 9\% | 14\% | 8\% | 5\% | 11\% | 9\% | 10\% |
| Over \$10,000 | 20\% | 18\% | 18\% | 29\% | 13\% | 23\% | 50\% | 18\% | 16\% | 26\% | 20\% | 19\% |
| Not sure | 10\% | 7\% | 14\% | 8\% | 9\% | 8\% | 6\% | 28\% | 10\% | 9\% | 13\% | 8\% |
| Totals (Unweighted N) | $\begin{aligned} & 100 \% \\ & (998) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (385) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (355) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (258) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (479) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (262) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (130) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (127) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (180) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (248) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (363) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (207) \end{aligned}$ |

YouGov
April 19-22, 2016
2. Savings Satisfaction

Are you happy or unhappy with how much money you have saved up?

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Very happy | 8\% | 8\% | 8\% | 7\% | 8\% | 7\% | 11\% | 7\% | 11\% | 11\% | 6\% |
| Somewhat happy | 25\% | 25\% | 25\% | 29\% | 18\% | 23\% | 31\% | 26\% | 23\% | 13\% | 41\% |
| Somewhat unhappy | 26\% | 28\% | 24\% | 23\% | 28\% | 24\% | 30\% | 27\% | 15\% | 34\% | 22\% |
| Very unhappy | 37\% | 36\% | 37\% | 35\% | 41\% | 43\% | 24\% | 36\% | 47\% | 36\% | 24\% |
| Not sure | 4\% | 3\% | 5\% | 6\% | 4\% | 3\% | 4\% | 4\% | 4\% | 5\% | 8\% |
| Totals (Unweighted N) | $\begin{gathered} 100 \% \\ (1,000) \end{gathered}$ | $\begin{aligned} & 100 \% \\ & (488) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (512) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (166) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (245) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (394) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (195) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (700) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (128) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (112) \end{aligned}$ | $\begin{gathered} 100 \% \\ (60) \end{gathered}$ |


|  | Total | Party ID (3 category) |  |  | Family Income (3 category) |  |  |  | Census Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Democrat | Independent | Republican | Under \$50K | \$50-100K | \$100K or more | Prefer not to say | Northeast | Midwest | South | West |
| Very happy | 8\% | 7\% | 8\% | 11\% | 5\% | 13\% | 12\% | 8\% | 7\% | 8\% | 8\% | 9\% |
| Somewhat happy | 25\% | 24\% | 24\% | 29\% | 26\% | 18\% | 38\% | 24\% | 25\% | 26\% | 24\% | 25\% |
| Somewhat unhappy | 26\% | 20\% | 29\% | 30\% | 25\% | 31\% | 24\% | 23\% | 21\% | 25\% | 25\% | 34\% |
| Very unhappy | 37\% | 44\% | 36\% | 27\% | 41\% | 35\% | 27\% | 32\% | 44\% | 35\% | 38\% | 29\% |
| Not sure | 4\% | 5\% | 4\% | 3\% | 3\% | 4\% | - | 13\% | 3\% | 5\% | 5\% | 3\% |
| Totals (Unweighted N) | $\begin{gathered} \hline 100 \% \\ (1,000) \end{gathered}$ | $\begin{aligned} & \hline 100 \% \\ & (386) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (356) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (258) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (480) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (262) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (130) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (128) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (181) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (249) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (363) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (207) \end{aligned}$ |

April 19-22, 2016
3. Lump Sum

If you receive a lump sum of money, for example after doing your tax return, do you generally spend that money or use it to save/pay off debts?

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Spend it | 13\% | 11\% | 15\% | 19\% | 13\% | 12\% | 7\% | 13\% | 16\% | 14\% | 4\% |
| Save it or use it pay off debts | 81\% | 85\% | 78\% | 74\% | 79\% | 84\% | 87\% | 83\% | 76\% | 78\% | 87\% |
| Not sure | 6\% | 5\% | 7\% | 7\% | 8\% | 4\% | 6\% | 5\% | 8\% | 8\% | 9\% |
| Totals <br> (Unweighted N) | $\begin{aligned} & 100 \% \\ & (998) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (487) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (511) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (166) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (245) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (393) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (194) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (699) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (127) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (112) \end{aligned}$ | $\begin{gathered} 100 \% \\ (60) \end{gathered}$ |


|  | Total | Party ID (3 category) |  |  | Family Income (3 category) |  |  |  | Census Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Democrat | Independent | Republican | Under \$50K | \$50-100K | \$100K or more | Prefer not to say | Northeast | Midwest | South | West |
| Spend it | 13\% | 15\% | 13\% | 10\% | 17\% | 11\% | 2\% | 10\% | 14\% | 17\% | 11\% | 11\% |
| Save it or use it pay off debts | 81\% | 79\% | 80\% | 87\% | 77\% | 84\% | 96\% | 82\% | 81\% | 78\% | 84\% | 82\% |
| Not sure | 6\% | 6\% | 7\% | 3\% | 7\% | 5\% | 2\% | 8\% | 6\% | 5\% | 5\% | 7\% |
| Totals <br> (Unweighted N) | $\begin{aligned} & \hline 100 \% \\ & (998) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (385) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (355) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (258) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (479) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (261) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (130) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (128) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (181) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (249) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (361) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (207) \end{aligned}$ |

## YouGov

April 19-22, 2016
YouGov

## 4. Opt-in

If you were automatically enrolled in a savings plan which saves $4 \%$ of your income every time you are paid and put it into a savings account, would you continue saving money or would you opt out and stop saving money?
Asked of half of respondents

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Continue saving money | 76\% | 70\% | 82\% | 71\% | 74\% | 82\% | 73\% | 74\% | 73\% | 84\% | 82\% |
| Opt out and stop saving money | 7\% | 10\% | 5\% | 9\% | 8\% | 7\% | 5\% | 8\% | 9\% | 2\% | 3\% |
| Not sure | 17\% | 20\% | 14\% | 20\% | 18\% | 11\% | 22\% | 17\% | 18\% | 14\% | 15\% |
| Totals <br> (Unweighted N) | $\begin{aligned} & \hline 100 \% \\ & (485) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (226) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (259) \end{aligned}$ | $100 \%$ <br> (91) | $\begin{aligned} & 100 \% \\ & (120) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (188) \end{aligned}$ | 100\% <br> (86) | $\begin{aligned} & \hline 100 \% \\ & (336) \end{aligned}$ | $\begin{gathered} \hline 100 \% \\ (60) \end{gathered}$ | $100 \%$ <br> (57) | $\begin{gathered} 100 \% \\ (32) \end{gathered}$ |



## YouGov

April 19-22, 2016
YouGov

## 5. Opt-out

If you were able to enroll in a savings plan which saves $4 \%$ of your income every time you are paid and puts it into a savings account, would you opt in to saving money or would you continue to not save money in this way?
Asked of the other half of respondents

|  | Total | Gender |  | Age (4 category) |  |  |  | Race (4 category) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Male | Female | Under 30 | 30-44 | 45-64 | 65+ | White | Black | Hispanic | Other |
| Opt in to saving money | 59\% | 62\% | 56\% | 59\% | 59\% | 54\% | 66\% | 59\% | 70\% | 54\% | 49\% |
| Continue to not save money in this way | 16\% | 16\% | 17\% | 21\% | 20\% | 16\% | 11\% | 15\% | 20\% | 18\% | 31\% |
| Not sure | 24\% | 22\% | 27\% | 20\% | 21\% | 30\% | 23\% | 26\% | 11\% | 28\% | 20\% |
| Totals <br> (Unweighted N) | $\begin{aligned} & 100 \% \\ & (513) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (262) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (251) \end{aligned}$ | $100 \%$ <br> (75) | $\begin{aligned} & \hline 100 \% \\ & (123) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (206) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (109) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (363) \end{aligned}$ | $\begin{gathered} 100 \% \\ (67) \end{gathered}$ | $\begin{gathered} 100 \% \\ (55) \end{gathered}$ | $\begin{gathered} 100 \% \\ (28) \end{gathered}$ |


|  | Total | Party ID (3 category) |  |  | Family Income (3 category) |  |  |  | Census Region |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Democrat | Independent | Republican | Under \$50K | \$50-100K | \$100K or more | Prefer not to say | Northeast | Midwest | South | West |
| Opt in to saving money | 59\% | 55\% | 62\% | 60\% | 56\% | 69\% | 63\% | 48\% | 49\% | 62\% | 59\% | 65\% |
| Continue to not save money in this way | 16\% | 22\% | 10\% | 20\% | 19\% | 15\% | 14\% | 9\% | 17\% | 19\% | 16\% | 15\% |
| Not sure | 24\% | 23\% | 28\% | 20\% | 25\% | 16\% | 22\% | 43\% | 35\% | 19\% | 25\% | 20\% |
| Totals (Unweighted N) | $\begin{aligned} & 100 \% \\ & (513) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (198) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (189) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (126) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (262) \end{aligned}$ | $\begin{aligned} & \hline 100 \% \\ & (136) \end{aligned}$ | $\begin{gathered} 100 \% \\ (56) \end{gathered}$ | $\begin{gathered} 100 \% \\ (59) \end{gathered}$ | $\begin{gathered} 100 \% \\ (78) \end{gathered}$ | $\begin{aligned} & 100 \% \\ & (126) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (194) \end{aligned}$ | $\begin{aligned} & 100 \% \\ & (115) \end{aligned}$ |

## YouGov

April 19-22, 2016

| Interviewing Dates | April $19-22,2016$ |
| :--- | :--- |
| Target population | U.S. citizens, aged 18 and over. |
| Sampling method | Respondents were selected from <br> matching. A random sample (stra <br> registration, political ideology, p <br> voter registration) was selected f <br> Voter registration and party iden <br> 2014 Current Population Survey |
| Weighting | The sample was weighted using <br> race, education, political ideology, <br> The weights range from 0.06 to <br> deviation of 0.889. |
| Number of respondents | 1000 |
| Margin of error | $\pm 4.2 \%$ (adjusted for weighting) |
| Survey mode | Web-based interviews |
| Questions not reported | 20 questions not reported. |

